(Company no. 23218 - W)

## Condensed Interim Financial Statements Unaudited Statements of Financial Position As At 30 June 2016

		<					
	Note	30/6/2016 RM'000	31/12/2015 RM'000	30/6/2016 RM'000	31/12/2015 RM'000		
ASSETS							
Cash and short-term funds		5,945,530	4,441,700	26,862	45,393		
Deposits and placements with banks and other							
financial institutions		391,922	497,161	-	-		
Trade receivables	A9	856,543	551,579	-	-		
Financial assets held-for-trading	A10	237,316	122,016	-	-		
Financial investments available-for-sale	A10	12,983,572	13,085,556	-	-		
Financial investments held-to-maturity	A10	514,295	459,368	-	-		
Derivative financial assets		213,993	293,864	-	-		
Loans, advances and financing	A11	42,744,593	43,345,290	-	-		
Other assets	A12	206,233	225,869	306	305		
Statutory deposits with Bank Negara Malaysia		1,532,070	1,782,450	-	-		
Amount due from subsidiaries		-	-	1,004,215	1,004,446		
Amount due from associate		51,838	58,560	51,838	58,560		
Investment in subsidiaries		-	-	5,461,063	5,461,063		
Investment in joint ventures		155,178	129,396	187,680	159,630		
Investment in associate		297,439	269,774	15,623	15,623		
Tax recoverable		89,799	75,994	2,136	2,459		
Deferred tax assets		1,807	16,339	-	-		
Property and equipment		432,083	434,639	74	128		
Intangible assets		1,617,306	1,612,462	3	3		
TOTAL ASSETS	•	68,271,517	67,402,017	6,749,800	6,747,610		
LIABILITIES AND EQUITY							
Deposits from customers	В7	46,490,180	50,548,747	-	-		
Deposits and placements of banks and other							
financial institutions	В7	8,504,123	3,385,439	-	-		
Obligation on securities sold under repurchase agreements		1,279,282	1,740,946	-	-		
Bills and acceptances payable		91,702	77,114	-	-		
Trade payables		835,392	642,483	-	-		
Derivative financial liabilities		352,951	555,867	-	-		
Recourse obligation on loans sold to Cagamas Berhad		132,137	134,585	-	-		
Other liabilities	A13	564,775	640,436	2,134	3,098		
Provision for taxation		13,168	11,799	-	-		
Deferred tax liabilities		69,230	31,505	27	27		
Amount due to subsidiaries		-	-	400,254	400,253		
Borrowings	В7	1,306,037	1,306,011	1,306,037	1,306,011		
TOTAL LIABILITIES	•	59,638,977	59,074,932	1,708,452	1,709,389		

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2015.

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(Company no. 23218 - W)

## Condensed Interim Financial Statements Unaudited Statements of Financial Position As At 30 June 2016

	<>				
	Note	30/6/2016 RM'000	31/12/2015 RM'000	30/6/2016 RM'000	31/12/2015 RM'000
EQUITY					
Share capital		1,942,949	1,942,949	1,942,949	1,942,949
Reserves:-					
Share premium		2,185,712	2,185,712	2,185,712	2,185,712
Statutory reserves		1,626,175	1,626,175	-	-
AFS revaluation reserves		211,771	64,833	-	-
Regulatory reserves		244,411	284,141	-	-
Retained profits		2,374,174	2,178,629	912,687	909,560
Equity attributable to equity holders of the Company		8,585,192	8,282,439	5,041,348	5,038,221
Non-controlling interest		47,348	44,646	-	-
TOTAL EQUITY		8,632,540	8,327,085	5,041,348	5,038,221
TOTAL LIABILITIES AND EQUITY	:	68,271,517	67,402,017	6,749,800	6,747,610
COMMITMENTS AND CONTINGENCIES	!	27,702,260	27,995,755		
NET ASSETS PER SHARE (RM)		4.42	4.26		
	•				

(Company no. 23218 - W)

## Condensed Interim Financial Statements Unaudited Income Statements For The Financial Quarter Ended 30 June 2016

	<individual ended="" quarter=""> <cumulative ende<="" quarter="" th=""></cumulative></individual>						
GROUP	Note	30/6/2016 RM'000	30/6/2015 RM'000	30/6/2016 RM'000	30/6/2015 RM'000		
Interest income	A14	652,743	633,258	1,291,059	1,251,218		
Interest expense	A15	(405,419)	(398,474)	(814,048)	(792,691)		
Net interest income	_	247,324	234,784	477,011	458,527		
Islamic banking income		65,335	56,137	124,265	111,111		
Other operating income	A16	164,056	158,277	302,360	308,234		
Net income		476,715	449,198	903,636	877,872		
Other operating expenses	A17	(287,341)	(260,066)	(559,959)	(530,604)		
Operating profit before allowance for impairment losses on loans, advances and fina	ncing	189,374	189,132	343,677	347,268		
Allowances for impairment losses on loans, advances and financing	A18	(2,167)	(13,716)	(592)	(137,840)		
Write-back of impairment losses on securities	A19		1,791	<u> </u>	23,547		
Operating profit	_	187,207	177,207	343,085	232,975		
Finance cost		(14,234)	(10,133)	(28,571)	(20,833)		
Share of results of joint venture		(2,383)	(1,828)	(3,041)	(3,521)		
Share of results of associate		15,178	12,631	27,220	18,014		
Profit before taxation and zakat	_	185,768	177,877	338,693	226,635		
Zakat		(3,155)	(229)	(3,353)	(440)		
Profit before taxation	_	182,613	177,648	335,340	226,195		
Taxation	В5	(41,931)	(35,162)	(76,855)	(48,895)		
Net profit for the financial period	=	140,682	142,486	258,485	177,300		
Profit for the financial period attributable to :-							
- Equity holders of the Company		137,396	139,388	252,962	169,473		
- Non-controlling interest		3,286	3,098	5,523	7,827		
	_	140,682	142,486	258,485	177,300		
Earnings per share attributable to the equity holders of the Company (sen) - Basic	B11	7.07	7.17	13.02	8.72		
- Dasic	DII	7.07	/.1/	13.02	0.72		

(Company no. 23218 - W)

## Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income For The Financial Quarter Ended 30 June 2016

<	Individual Qua	arter Ended>	<cumulative ended="" quarter=""></cumulative>		
GROUP	30/6/2016 RM'000	30/6/2015 RM'000	30/6/2016 RM'000	30/6/2015 RM'000	
Profit after taxation	140,682	142,486	258,485	177,300	
Other comprehensive income/(loss):					
Items that may be reclassified subsequently to profit or loss:-					
- Net fair value change in financial investments available-for-sale	55,539	(67,705)	198,258	7,512	
- Net gain/(loss) transferred to profit or loss on disposa of financial investments available-for-sale	al (2,295)	27,262	(6,804)	24,708	
- Deferred tax on revaluation of financial investments available-for-sale	(12,390)	7,623	(45,555)	(7,823)	
- Share of other comprehensive income/(loss) of an associated company	(92)	(678)	445	2,203	
- Share of other comprehensive income/(loss) of a joint venture	199	(1,323)	773	(471)	
Other comprehensive income/(loss) for the financial period, net of tax	40,961	(34,821)	147,117	26,129	
Total comprehensive income for the financial period	181,643	107,665	405,602	203,429	
Total comprehensive income for the financial period attributable to :-					
- Equity holders of the Company	177,862	104,567	399,900	195,830	
- Non-controlling interest	3,781	3,098	5,702	7,599	
<del>-</del>	181,643	107,665	405,602	203,429	
<u> </u>					

(Company no. 23218 - W)

## Condensed Interim Financial Statements Unaudited Income Statements For The Financial Quarter Ended 30 June 2016

COMPANY	<individual ended="" quarter=""> <cumulative ended="" quarter=""></cumulative></individual>						
	30/6/2016 RM'000	30/6/2015 RM'000	30/6/2016 RM'000	30/6/2015 RM'000			
Interest income	14,059	9,632	27,611	18,849			
Interest expense	<u> </u>		-	-			
Net interest income	14,059	9,632	27,611	18,849			
Other operating income	<u>-</u>		107,408	66,031			
Net income	14,059	9,632	135,019	84,880			
Other operating expenses	(2,544)	(2,406)	(5,018)	(4,196)			
Operating profit before allowance for impairment losses on loans, advances and	11,515	7,226	130,001	80,684			
Allowance for impairment on loans, advances and financing	-	-	-	-			
Allowance for impairment on other assets	<u> </u>		<u> </u>	-			
Operating profit	11,515	7,226	130,001	80,684			
Finance cost	(14,234)	(10,133)	(28,571)	(20,833)			
Profit/(loss) before taxation and zakat	(2,719)	(2,907)	101,430	59,851			
Zakat	-	-	-	-			
Profit/(loss) before taxation	(2,719)	(2,907)	101,430	59,851			
Taxation	(629)	(712)	(1,156)	(925)			
Net profit/(loss) for the financial period attributable to equity holders of the Company	(3,348)	(3,619)	100,274	58,926			

(Company no. 23218 - W)

# Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income Unaudited Income Statements For The Financial Quarter Ended 30 June 2016

COMPANY	$<\!$					
	30/6/2016 RM'000	30/6/2015 RM'000	30/6/2016 RM'000	30/6/2015 RM'000		
Profit/(loss) after taxation	(3,348)	(3,619)	100,274	58,926		
Other comprehensive income	-	-	-	-		
Total comprehensive income/(loss) for the financial period attributable to equity holders of the Company	(3,348)	(3,619)	100,274	58,926		

(Company no. 23218 - W)

## Unaudited Condensed Consolidated Statement Of Changes In Equity For The Financial Period Ended 30 June 2016

Issued and fully paid ordinary shares of

Number   N	_	ordinary sna RM1 ea			Non-distri	butable		Distributable			
Comprehensive income :   Net profit for the financial period	GROUP	of shares	value	premium	reserves	revaluation reserves	reserves	profits	Shareholders' Equity	controlling Interest	
Net profit for the financial period	At 1 January 2016	1,942,949	1,942,949	2,185,712	1,626,175	64,833	284,141	2,178,629	8,282,439	44,646	8,327,085
Financial investments available-for-sale	•	-	-	-	-	-	-	252,962	252,962	5,523	258,485
Transfer from regulatory reserves	- Financial investments available-for-sale - Share of other comprehensive income of an associated company	- - -	- - -	- - -	- - -	445	- - -	- - -	445	179 - -	445
Dividends declared and paid during the financial period	Total comprehensive income for the financial period	-	-	-	-	146,938	-	252,962	399,900	5,702	405,602
At 1 January 2015  1,942,949 1,942,949 1,942,949 2,185,712 1,502,616 25,191 187,922 2,087,232 7,931,622 40,829 7,972,451  Comprehensive income:  - Net profit for the financial period 169,473 169,473 169,473 7,827 177,300  Other comprehensive income (net of tax) of which:  - Financial investments available-for-sale 24,324 - 24,324			-	-	-	-			(97,147)	(3,000)	- (100,147)
Comprehensive income : - Net profit for the financial period 169,473 169,473 7,827 177,300  Other comprehensive income (net of tax) of which: Financial investments available-for-sale 24,324 24,324 73 24,397 - Share of other comprehensive income of an associated company 2,203 2,203 - 2,203 - Share of other comprehensive loss of a joint venture (471) (471) - (471)  Total comprehensive income for the financial period 26,056 - 169,473 195,529 7,900 203,429  Transfer from regulatory reserves (53,085) 53,085	At 30 June 2016	1,942,949	1,942,949	2,185,712	1,626,175	211,771	244,411	2,374,174	8,585,192	47,348	8,632,540
- Net profit for the financial period 169,473 169,473 7,827 177,300 Other comprehensive income (net of tax) of which:  - Financial investments available-for-sale 24,324 24,324 73 24,397 - Share of other comprehensive income of an associated company 2,203 2,203 - 2,203 - 2,203 - 2,303 - 2,303 - 2,303 - 2,303 - 3,305	At 1 January 2015	1,942,949	1,942,949	2,185,712	1,502,616	25,191	187,922	2,087,232	7,931,622	40,829	7,972,451
- Financial investments available-for-sale 24,324 24,324 73 24,397 - Share of other comprehensive income of an associated company 2,203 2,203 - 2,203 - Share of other comprehensive loss of a joint venture (471) (471) (471) - (471)  Total comprehensive income for the financial period 26,056 - 169,473 195,529 7,900 203,429  Transfer from regulatory reserves (53,085) 53,085	•	-	-	-	-	-	-	169,473	169,473	7,827	177,300
Transfer from regulatory reserves (53,085) 53,085	- Financial investments available-for-sale - Share of other comprehensive income of an associated company	- - -	- - -	- - -	- - -	2,203	- - -	- - -	2,203	-	2,203
	Total comprehensive income for the financial period	-		-	-	26,056	-	169,473	195,529	7,900	203,429
At 30 June 2015 1,942,949 1,942,949 2,185,712 1,502,616 51,247 134,837 2,309,790 8,127,151 48,729 8,175,880	Transfer from regulatory reserves	-	-	-	-	-	(53,085)	53,085	-	-	-
	At 30 June 2015	1,942,949	1,942,949	2,185,712	1,502,616	51,247	134,837	2,309,790	8,127,151	48,729	8,175,880

(Company no. 23218 - W)

## **Unaudited Condensed Statement Of Changes In Equity For The Financial Period Ended 30 June 2016**

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## Issued and fully paid ordinary shares of

<u>-</u>	RM1 eac	h	Non-distributable	Distributable	
COMPANY	Number of shares	Nominal value	Share premium	Retained profits	<b>Total Equity</b>
<u> </u>	'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2016	1,942,949	1,942,949	2,185,712	909,560	5,038,221
Total comprehensive income for the financial period :					
- Net profit for the financial period	-	-	-	100,274	100,274
Dividends declared and paid during the financial period	-	-		(97,147)	(97,147)
At 30 June 2016 =	1,942,949	1,942,949	2,185,712	912,687	5,041,348
At 1 January 2015	1,942,949	1,942,949	2,185,712	843,947	4,972,608
Total comprehensive income for the financial period:					
- Net profit for the financial period	-	-	-	58,926	58,926
At 30 June 2015	1,942,949	1,942,949	2,185,712	902,873	5,031,534

(Company no. 23218 - W)

## Unaudited Condensed Consolidated Statement of Cash Flow For The Financial Period Ended 30 June 2016

	30/6/2016 RM'000	30/6/2015 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Adjustment for items not involving the movement of cash and cash equivalents:-	335,340 (305,029)	226,195 (169,323)
Operating profit before changes in working capital	30,311	56,872
Net changes in operating assets	699,309	(1,429,035)
Net changes in operating liabilities	522,301	(1,829,726)
Tax and zakat paid	(89,985)	(86,274)
Tax refund	5,440	586
Net cash generated from/(used in) operating activities	1,167,376	(3,287,577)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received from securities	223,842	204,247
Net (purchase)/disposal of:		
- securities	251,300	839,206
- property and equipment	(23,356)	(14,903)
- intangible assets	(4,195)	(773)
Dividend received from:		
- financial investments held-to-maturity	-	1,180
- financial investments held-for-trading	467	-
- financial investments available-for-sale	9,986	7,629
Proceeds from disposal of foreclosed properties	588	1,234
Repayment of subordinated loan and other receivables by associate	6,722	(217)
Subscription of shares in a joint venture	(28,050)	(12,750)
Net cash generated from investing activities	437,304	1,024,853
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase/(decrease) in borrowings	26	(66,607)
Dividends paid to shareholders	(97,147)	-
Dividends paid to non-controlling interest	(3,000)	
Net cash used in financing activities	(100,121)	(66,607)
Net increase/(decrease) in cash and cash equivalents	1,504,559	(2,329,331)
Cash and cash equivalents at beginning of the period	4,393,076	7,312,405
Cash and cash equivalents at end of the period	5,897,635	4,983,074
Analysis of cash & cash equivalent		
Cash and short-term funds	5,945,530	5,035,875
Adjustment for money held in trust on behalf of remisiers	(47,895)	(52,801)
	5,897,635	4,983,074

## Part A - Explanatory Notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Policy Document on Financial Reporting issued by Bank Negara Malaysia

#### A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the financial period under review have been prepared under the historical cost convention except for the following assets and liabilities which are stated at fair values:-

- (i) financial assets held-for-trading,
- (ii) financial investments available-for-sale, and
- (iii) derivative financial instruments.

The unaudited condensed financial statements have been prepared in accordance with MFRS134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), Chapter 9, part K of the Listing Requirements of the Bursa Malaysia Securities Berhad and Policy Document on Financial Reporting issued by Bank Negara Malaysia dated 28 June 2015.

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Company for the year ended 31 December 2015. The explanatory notes to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the Group since the year ended 31 December 2015.

#### A2. ACCOUNTING POLICIES AND METHODS OF COMPUTATIONS

The significant accounting policies and methods of computation applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2015, except for the adoption of the following amendments to MFRS that are applicable to the Group and the Company effective for the financial year beginning on or after 1 January 2016:-

- · Amendments to MFRS 11 "Joint Arrangements"
- Amendments to MFRS 116 "Property, Plant and Equipment"
- Amendments to MFRS 138 "Intangible Assets"

The adoption of these amendments is not expected to have any significant effect on the financial statements of the Group and the Company.

#### A3. AUDITOR'S REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the audited financial statements for the financial year ended 31 December 2015 was not subjected to any qualification.

#### A4. SEASONAL OR CYCLICAL FACTORS

The operations of the Group are generally not affected by any seasonal or cyclical factors but are in tandem with the country's

## A5. ITEMS OF UNUSUAL NATURE, SIZE AND INCIDENCE AFFECTING NET ASSETS, EQUITY, NET INCOME OR CASH FLOWS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Company during the financial period under review.

## A6. CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial years that have a material effect during the financial period under review.

#### A7. DEBT AND EQUITY SECURITIES

There were no shares issuance or cancellations, share buy-backs, resale of shares bought back and repayment of debts and equity securities by the Company during the financial period under review.

#### A8. DIVIDENDS PAID

A single-tier final dividend of 5.0 sen per share in respect of the previous financial year ended 31 December 2015 amounting to RM97,147,427.35 was paid on 8 June 2016.

## A9. TRADE RECEIVABLES

	Group		
	30/6/2016 RM'000	31/12/2015 RM'000	
Amount due from stock-broking clients			
- performing accounts	155,816	290,256	
- impaired accounts	1,141	4,460	
Amount due from brokers	165,731	141,493	
Amount due from Bursa Securities Clearing Sdn Bhd	89,559	51,033	
Management fees receivable on fund management	445,116	68,476	
	857,363	555,718	
Less: Allowance for impairment			
- Collective impairment	(16)	(16)	
- Individual impairment	(804)	(4,123)	
	856,543	551,579	
Movement in allowance for impairment on trade receivables :-			
Collective impairment			
Balance at the beginning of financial period/year	16	19	
Allowance made during the financial period/year	-	31	
Amount written-back during the financial period/year	-	(34)	
Balance at the end of financial period/year	16	16	
Individual impairment			
Balance at the beginning of financial period/year	4,123	4,083	
Allowance made during the financial period/year	616	108	
Amount written-back during the financial period/year	(481)	(68)	
Amount written-off during the financial period/year	(3,454)	-	
Balance at the end of financial period/year	804	4,123	
Amount written-back during the financial period/year Amount written-off during the financial period/year	(481)		

## A10. FINANCIAL ASSETS

A Financial assets held-for-trading         AN (Pall Name)         AN (Pall Name)           At fair value         4 (A)			Gro	oup
Malaysian Government Investment Issuance         40,685	(a) <u>Financial assets held-for-trading</u>			
Malaysian Government Investment Issuance   61,695   79,807	At fair value			
Negotiable Instruments of Deposit         100,036         79,807           Quoted Securities :	•			-
Quoted Securities :-         - Shares in Malaysia         23,003         33,564           - Unit Trusts in Malaysia         5,070         - 8,645           Unquoed Securities :-         - Private Debt Securities in Malaysia         5,070            Total financial assets held-for-trading         237,316         122,016           (b) Einancial investments available-for-sale           At fair value           Malaysian Government Securities         40,662         59,892           Malaysian Government Investment Issuance         2,010,598         2,538,871           Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         3,896,103         4,814,772           Quoted Securities :-         - Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs in Malaysia         229,280         227,133           - Private Debt Securities :-         - Shares in Malaysia         7,757,325         7,051,190	•	uance		-
Shares in Malaysia   23,03   33,564     Unit Trusts in Malaysia   5,070   5,000     Unit Trust in Malaysia   5,070   5,000     Total financial assets held-for-trading   237,316   122,016     Total financial investments available-for-sale   237,316   122,016     Total financial investments available-for-sale   237,316   23,000     Malaysian Government Securities   40,662   59,892     Malaysian Government Investment Issuance   2,010,598   2,538,871     Cagamas Bonds   67,535   20,102     Sukuk Perumahan Kerajaan   735,577   753,385     Khazanah Bonds   453,720   437,819     Negotiable Instruments of Deposit and Islamic Debt Certificate   3,880,13   104,703     Regitable Instruments of Deposit and Islamic Debt Certificate   3,880,13   104,703     Quoted Securities :-   Shares in Malaysia   273,433   240,850     Unit Trust in Malaysia   230,850   242,133     Private Debt Securities   3,896   247,133     Private Debt Securities in Malaysia   229,280   227,133     Private Debt Securities outside Malaysia   693,792   655,651     Allowance for impairment losses of securities   12,987,025   70,511,910     Ce Financial investments available-for-sale   12,987,025   30,895,496     Allowance for impairment losses of securities   12,987,025   30,895,496     Allowance for impairment losses of securities   19,961   459,466     Allowance for impairm			100,036	79,807
- Unit Trusts in Malaysia   5,070			22.602	22.564
Unquoted Securities :-   Private Debt Securities in Malaysia   5,070   -				
Private Debt Securities in Malaysia   237,316   122,016	·		0,227	0,043
Total financial assets held-for-tading         237,316         122,016           (b) Financial investments available-for-sale           At fair value           Malaysian Government Securities         40,662         59,892           Malaysian Government Investment Issuance         2,010,598         2,538,871           Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         \$88,031         1,004,703           Quoted Securities :-         3,896,103         4,814,772           Quoted Securities :-         3,896,103         4,814,772           Quoted Securities :-         3,896,103         1,8896           - P. Shares in Malaysia         30,149         18,896           - REITs in Malaysia         273,433         240,850           - REITs outside Malaysia         227,213         240,850           - Private Debt Securities in Malaysia         229,280         227,133           - Private Debt Securities outside Malaysia         29,280         227,133           - Private Debt Securities outside Malaysia         12,987,605         65,561           <	•		5 070	_
(b) Financial investments available-for-sale           At fair value           Malaysian Government Securities         40,662         59,892           Malaysian Government Investment Issuance         2,010,598         2,538,871           Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         435,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities :-         -         3,896,103         4,814,772           Quoted Securities :-         -         58,8031         1,004,703           - Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         12,987,065         13,089,049           Allowance for impairment losses of securities         12,983,572         <				122.016
At fair value         Malaysian Government Securities         40,662         59,892           Malaysian Government Investment Issuance         2,010,598         2,538,871           Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities :-         -	Total financial assets held-for-trading		237,316	122,016
Malaysian Government Investment Issuance         40,662         59,892           Malaysian Government Investment Issuance         2,010,598         2,538,871           Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities :-         3,896,103         4,814,772           - Shares in Malaysia         273,433         240,850           - REITs in Malaysia         273,433         240,850           - REITs outside Malaysia         42,516         40,219           - REITs outside Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         229,280         227,133           - Private Debt Securities outside Malaysia         7,57,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         12,987,065         13,089,049           At amortised cost         12,983,572         13,085,556           (c) Financial investments held-to-maturity         519,610         459,546	(b) <u>Financial investments available-for-s</u>	<u>ale</u>		
Malaysian Government Investment Issuance         2,010,598         2,538,871           Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         443,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities:-         3,896,103         4,814,772           Quoted Securities:-         -         -           - Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         42,516         40,219           - REITs outside Malaysia         42,516         40,219           - REITs outside Malaysia         42,516         40,219           - Private Debt Securities:-         -         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         (3,493)         3,3493           Total financial investments held-to-maturity         12,983,572         13,085,556           Ce         Financial investments held-to-maturity         519,610         459,546	At fair value			
Cagamas Bonds         67,535         20,102           Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities:-         -         3,896,103         4,814,772           Quoted Securities:-         -         Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850         42,516         40,219           - REITs in Malaysia         42,516         40,219         42,516         40,219           - REITs outside Malaysia         64,467         39,618           Unquoted Securities:-         -         Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         693,792         655,651           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         12,987,065         13,089,049           At amortised cost         12,983,572         13,085,556           Cety Financial investments held-to-maturity         519,610         459,546           Allowance for impairment losses of securities			40,662	
Sukuk Perumahan Kerajaan         735,557         753,385           Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities: -         -         -           - Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs outside Malaysia         42,516         40,219           - REITs outside Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         3,493         3,389,049           Allowance for impairments available-for-sale         12,983,572         13,085,556           (c) Financial investments held-to-maturity         459,546           Allowance for impairment losses of securities         519,610         459,546           Allowance for impairment losses of securities         519,610         459,546           Allowa	•	uance		
Khazanah Bonds         453,720         437,819           Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities:-         3,896,103         4,814,772           Quoted Securities:-         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs outside Malaysia         42,516         40,219           - REITs outside Securities:-         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         (3,493)         (3,493)           Total financial investments held-to-maturity         12,983,572         13,085,556           Ce         Financial investments held-to-maturity         519,610         459,546           Allowance for impairment losses of securities         519,610         459,546           Allowance for impairment losses of securities         519,610         459,546           Allowance for impairment losses of securities	=			
Negotiable Instruments of Deposit and Islamic Debt Certificate         588,031         1,004,703           Quoted Securities:-         -         -           - Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs outside Malaysia         64,467         39,618           Unquoted Securities:-         -         -           - Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         3,493         3,493           Total financial investments available-for-sale         12,983,572         13,085,556           (c) Financial investments held-to-maturity           At amortised cost           Unquoted Securities in Malaysia         519,610         459,546           Allowance for impairment losses of securities         519,610         459,546           Allowance for impairment losses of securities         (5,315)         178           Total financial investments held-to-maturity         514,295 <td< td=""><td></td><td></td><td>*</td><td></td></td<>			*	
Quoted Securities :-       3,896,103       4,814,772         - Shares in Malaysia       30,149       18,896         - Unit Trusts in Malaysia       273,433       240,850         - REITs in Malaysia       42,516       40,219         - REITs outside Malaysia       64,467       39,618         Unquoted Securities :-       -         - Shares in Malaysia       229,280       227,133         - Private Debt Securities in Malaysia       7,757,325       7,051,910         - Private Debt Securities outside Malaysia       693,792       655,651         Allowance for impairment losses of securities       12,987,065       13,089,049         Allowance for impairment savailable-for-sale       12,983,572       13,085,556         (c) Financial investments held-to-maturity       44 amortised cost       12,983,572       13,085,556         Unquoted Securities :-       - Private Debt Securities in Malaysia       519,610       459,546         Allowance for impairment losses of securities       (5,315)       (178)         Total financial investments held-to-maturity       514,295       459,368		Islamia Daht Cartificate		
Quoted Securities :-         - Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs outside Malaysia         64,467         39,618           Unquoted Securities :-         - Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           - Private Debt Securities outside Malaysia         (3,493)         (3,493)           - Total financial investments available-for-sale         12,987,065         13,089,049           Allowance for impairment losses of securities         (3,493)         (3,493)           Total financial investments held-to-maturity         44,000         459,556           (c) Financial investments held-to-maturity         519,610         459,546           Allowance for impairment losses of securities         (5,315)         (178)           Total financial investments held-to-maturity         514,295         459,368	negotiable instruments of Deposit and	Islamic Debt Certificate	<del></del>	
- Shares in Malaysia         30,149         18,896           - Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs outside Malaysia         64,467         39,618           Unquoted Securities: -         -           - Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         (3,493)         (3,493)           Total financial investments available-for-sale         12,983,572         13,085,556           (c) Financial investments held-to-maturity         445,546           At amortised cost         10,000 degrees         459,546           Unquoted Securities in Malaysia         519,610         459,546           Allowance for impairment losses of securities         (5,315)         (178)           Total financial investments held-to-maturity         514,295         459,368	Overted Securities		3,896,103	4,814,772
- Unit Trusts in Malaysia         273,433         240,850           - REITs in Malaysia         42,516         40,219           - REITs outside Malaysia         64,467         39,618           Unquoted Securities :-         - Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           Allowance for impairment losses of securities         3,493         3,493           Total financial investments available-for-sale         12,987,065         13,085,556           (c) Financial investments held-to-maturity           At amortised cost         12,983,572         13,085,556           Unquoted Securities :-         - Private Debt Securities in Malaysia         519,610         459,546           Allowance for impairment losses of securities         (5,315)         (178)           Allowance for impairment losses of securities         (5,315)         (178)           Total financial investments held-to-maturity         514,295         459,368	~		20 140	18 896
- REITs in Malaysia       42,516       40,219         - REITs outside Malaysia       64,467       39,618         Unquoted Securities :-       - Shares in Malaysia       229,280       227,133         - Private Debt Securities in Malaysia       7,757,325       7,051,910         - Private Debt Securities outside Malaysia       693,792       655,651         12,987,065       13,089,049         Allowance for impairment losses of securities       (3,493)       (3,493)         Total financial investments available-for-sale       12,983,572       13,085,556         (c) Financial investments held-to-maturity         At amortised cost         Unquoted Securities :-       - Private Debt Securities in Malaysia       519,610       459,546         Allowance for impairment losses of securities       (5,315)       (178)         Allowance for impairment losses of securities       (5,315)       (178)         Total financial investments held-to-maturity       514,295       459,368				
- REITs outside Malaysia       64,467       39,618         Unquoted Securities: -       - Shares in Malaysia       229,280       227,133         - Private Debt Securities in Malaysia       7,757,325       7,051,910         - Private Debt Securities outside Malaysia       693,792       655,651         12,987,065       13,089,049         Allowance for impairment losses of securities       (3,493)       (3,493)         Total financial investments available-for-sale       12,983,572       13,085,556         (c) Financial investments held-to-maturity         At amortised cost       Unquoted Securities: -       - Private Debt Securities in Malaysia       519,610       459,546         Allowance for impairment losses of securities       (5,315)       (178)         Allowance for impairment losses of securities       (5,315)       (178)         Total financial investments held-to-maturity       514,295       459,368				
- Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           12,987,065         13,089,049           Allowance for impairment losses of securities         (3,493)         (3,493)           Total financial investments available-for-sale         12,983,572         13,085,556           (c) Financial investments held-to-maturity           At amortised cost         Unquoted Securities:				
- Shares in Malaysia         229,280         227,133           - Private Debt Securities in Malaysia         7,757,325         7,051,910           - Private Debt Securities outside Malaysia         693,792         655,651           12,987,065         13,089,049           Allowance for impairment losses of securities         (3,493)         (3,493)           Total financial investments available-for-sale         12,983,572         13,085,556           (c) Financial investments held-to-maturity           At amortised cost         Unquoted Securities:	Unquoted Securities :-			
- Private Debt Securities outside Malaysia         693,792         655,651           12,987,065         13,089,049           Allowance for impairment losses of securities         (3,493)         (3,493)           Total financial investments available-for-sale         12,983,572         13,085,556           (c) Financial investments held-to-maturity           At amortised cost           Unquoted Securities:-         - Private Debt Securities in Malaysia         519,610         459,546           Allowance for impairment losses of securities         (5,315)         (178)           Total financial investments held-to-maturity         514,295         459,368	_		229,280	227,133
Allowance for impairment losses of securities (3,493) (3,493)  Total financial investments available-for-sale 12,983,572 13,085,556  (c) Financial investments held-to-maturity  At amortised cost  Unquoted Securities: - Private Debt Securities in Malaysia 519,610 459,546  Allowance for impairment losses of securities  Total financial investments held-to-maturity  Total financial investments held-to-maturity  514,295 459,368	- Private Debt Securities in Malaysia		7,757,325	7,051,910
Allowance for impairment losses of securities       (3,493)       (3,493)         Total financial investments available-for-sale       12,983,572       13,085,556         (c) Financial investments held-to-maturity         At amortised cost         Unquoted Securities :-	- Private Debt Securities outside Mala	ysia	693,792	655,651
Total financial investments available-for-sale       12,983,572       13,085,556         (c) Financial investments held-to-maturity       At amortised cost         Unquoted Securities :-			12,987,065	13,089,049
(c) Financial investments held-to-maturity         At amortised cost       Unquoted Securities:-	Allowance for impairment losses of sec	eurities	(3,493)	(3,493)
At amortised cost         Unquoted Securities :-       - Private Debt Securities in Malaysia       519,610       459,546         Allowance for impairment losses of securities       (5,315)       (178)         Total financial investments held-to-maturity       514,295       459,368	Total financial investments available-fo	or-sale	12,983,572	13,085,556
Unquoted Securities :-       - Private Debt Securities in Malaysia       519,610       459,546         Allowance for impairment losses of securities       (5,315)       (178)         Total financial investments held-to-maturity       514,295       459,368	(c) Financial investments held-to-maturi	<u>ity</u>		
- Private Debt Securities in Malaysia         519,610         459,546           519,610         459,546           Allowance for impairment losses of securities         (5,315)         (178)           Total financial investments held-to-maturity         514,295         459,368	At amortised cost			
Allowance for impairment losses of securities         519,610         459,546           Allowance for impairment losses of securities         (5,315)         (178)           Total financial investments held-to-maturity         514,295         459,368	Unquoted Securities :-			
Allowance for impairment losses of securities (5,315) (178)  Total financial investments held-to-maturity 514,295 459,368	- Private Debt Securities in Malaysia		519,610	459,546
Total financial investments held-to-maturity 514,295 459,368			519,610	459,546
	Allowance for impairment losses of sec	rurities	(5,315)	(178)
Total securities held 13,735,183 13,666,940	Total financial investments held-to-mat	urity	514,295	459,368
	<b>Total securities held</b>		13,735,183	13,666,940

## A11. LOANS, ADVANCES AND FINANCING

## (a) BY TYPE

		Gro	up
		30/6/2016 RM'000	31/12/2015 RM'000
	Overdrafts	1,851,245	1,960,022
	Term loans/financing:-		
	- Housing Loan/financing	6,489,526	6,172,180
	- Syndicated term loans/financing	1,996,618	2,079,497
	- Hire purchase receivables	11,894,461	12,000,990
	- Business term loans/financing	14,038,698	13,416,080
	- Other term loans/financing	544,759	702,427
	Bills receivables	60,775	321,091
	Trust receipts	271,021	298,417
	Claims on customers under acceptance credits	909,134	1,016,613
	Staff loans/financing (of which RM NIL to Directors)	156,046	154,076
	Credit/charge cards	82,311	83,769
	Revolving credit	4,729,116	5,420,534
	Margin financing	186,879	157,979
	Factoring	2,801	4,369
	Other receivables	91,348	91,377
	Gross loans, advances and financing	43,304,738	43,879,421
	Less: Allowance for impairment losses		
	- Collective impairment	(272,818)	(238,868)
	- Individual impairment	(287,327)	(295,263)
	Total net loans, advances and financing	42,744,593	43,345,290
<b>(b)</b>	BY MATURITY STRUCTURE		
	Maturing within one year	9,049,571	10,067,237
	One year to three years	5,077,263	4,726,084
	Three years to five years	6,993,299	6,937,257
	Over five years	22,184,605	22,148,843
		43,304,738	43,879,421
(c)	BY TYPE OF CUSTOMER		
	Domestic banking institutions	890	-
	Domestic non-banking institutions :-		
	- Stock-broking companies	216	221
	- Others	955,676	1,575,279
	Domestic business enterprises :-		
	- Small medium enterprises	12,890,763	9,135,776
	- Others	10,344,277	14,016,404
	Government and statutory bodies	1,415,276	1,137,674
	Individuals	17,396,946	17,066,575
	Foreign individuals	914	966
	Other domestic entities	88,616	109,263
	Foreign entities	211,164	837,263
		43,304,738	43,879,421
( <b>d</b> )	BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate :-		
	- Housing loans/financing	403,130	404,929
	- Hire purchase receivables	11,897,084	12,003,958
	- Other fixed rate loans/financing	3,658,837	4,077,555
	- Margin financing	186,879	157,979
	Variable rate:-	100,077	101,717
	- BLR plus	16,130,947	16,014,700
	- Cost plus	11,027,861	11,220,300
		43,304,738	43,879,421
		·	

## A11. LOANS, ADVANCES AND FINANCING (Cont.)

## (e) BY ECONOMIC PURPOSE

(-)		Gre	oup
		30/6/2016 RM'000	31/12/2015 RM'000
	Construction	3,514,803	3,264,042
	Purchase of landed property of which:-		
	- Residential	6,739,670	6,427,607
	- Non-residential	5,921,323	5,913,754
	Purchase of securities	1,183,422	904,800
	Purchase of transport vehicles	12,346,324	12,509,416
	Fixed assets other than land and building	248,598	240,609
	Personal use	707,160	745,582
	Credit card	82,311	83,769
	Consumer durable	894	852
	Merger and acquisition	180,714	299,085
	Working capital	11,746,958	13,000,464
	Others	632,561	489,441
		43,304,738	43,879,421
<b>(f)</b>	BY SECTOR		
	Primary agriculture	842,684	692,126
	Mining and quarrying	864,061	789,889
	Manufacturing	2,000,918	2,341,341
	Electricity, gas and water supply	334,980	244,682
	Construction	2,985,674	3,576,344
	Real estate	7,603,308	7,114,834
	Wholesale and retail trade and restaurants and hotels	2,528,368	2,552,553
	Transport, storage and communication	2,330,269	2,279,071
	Finance, insurance and business services	3,255,013	4,399,043
	Education, health and others	3,009,363	2,650,162
	Household	17,524,081	17,185,511
	Others	26,019	53,865
		43,304,738	43,879,421
(g)	BY GEOGRAPHICAL DISTRIBUTION		
	Perlis	181,119	155,914
	Kedah	1,410,929	1,362,682
	Pulau Pinang	2,356,625	2,156,877
	Perak	1,385,826	1,304,444
	Selangor	12,971,376	13,424,739
	Wilayah Persekutuan	12,964,732	13,750,878
	Negeri Sembilan	1,254,690	995,346
	Melaka	1,023,400	1,003,701
	Johor	3,789,251	3,557,500
	Pahang	845,799	845,284
	Terengganu	763,471	803,862
	Kelantan	222,668	229,607
	Sarawak	1,772,090	1,584,176
	Sabah	1,632,508	1,622,166
	Labuan Outside Malaysia	644,915 85,339	684,220 398,025
	Outside ividiaysia	-	
		43,304,738	43,879,421

## A11. LOANS, ADVANCES AND FINANCING (Cont.)

## (h) IMPAIRED LOANS, ADVANCES AND FINANCING

## (i) Movements of impaired loans, advances and financing

		Gro	up
		30/6/2016 RM'000	31/12/2015 RM'000
	Balance at the beginning of financial period/year	834,222	747,776
	Classified as impaired during the financial period/year	300,369	904,886
	Reclassified as non-impaired during the financial period/year	(149,980)	(394,738)
	Amount recovered during the financial period/year	(123,194)	(150,230)
	Amount written-off during the financial period/year	(1,866)	(273,472)
	Balance at the end of financial period/year	859,551	834,222
(ii)	Impaired loans, advances and financing by economic purpose		
	Construction	72,069	98,031
	Purchase of landed property of which:-		
	- Residential	203,751	180,137
	- Non-residential	64,164	56,434
	Purchase of securities	166	804
	Purchase of transport vehicles	94,248	82,026
	Fixed assets other than land and building	548	164
	Personal use	30,388	20,539
	Credit card	388	389
	Consumer durable	16	16
	Working capital	326,715	338,087
	Others	67,098	57,595
		859,551	834,222
(iii)	Impaired loans, advances and financing by sector		
	Primary agriculture	14,250	14,388
	Mining and quarrying	32	15
	Manufacturing	43,121	58,035
	Electricity, gas and water supply	159	148
	Construction	87,553	81,302
	Real estate	101,614	121,692
	Wholesale and retail trade and restaurants and hotels	61,997	48,914
	Transport, storage and communication	3,375	3,314
	Finance, insurance and business services	217,228	216,444
	Education, health and others	641	2,602
	Household	329,581	287,368
		859,551	834,222

## A11. LOANS, ADVANCES AND FINANCING (Cont.)

## (h) IMPAIRED LOANS, ADVANCES AND FINANCING (Cont.)

## (iv) Impaired loans, advances and financing by geographical distribution

( ')		Gro	up
		30/6/2016 RM'000	31/12/2015 RM'000
	Perlis	560	680
	Kedah	49,911	19,972
	Pulau Pinang	49,139	42,525
	Perak	20,791	18,793
	Selangor	373,602	484,346
	Wilayah Persekutuan	96,162	89,094
	Negeri Sembilan Melaka	128,819	13,949
	Johor	16,806 26,795	7,231 25,596
	Pahang	7,953	8,262
	Terengganu	6,299	5,307
	Kelantan	5,256	5,068
	Sarawak	7,567	6,918
	Sabah	23,858	20,614
	Outside Malaysia	46,033	85,867
		859,551	834,222
<b>(v)</b>	Movements in allowance for impairment on loans, advances and financing		
	Collective impairment		
	Balance at beginning of financial period/year	238,868	301,601
	Allowance (net of write-back) made during the financial period/year	35,752	17,649
	Amount written-off during the financial period/year	(1,802)	(80,382)
	Balance at the end of financial period/year	272,818	238,868
	Individual impairment		
	Balance at the beginning of financial period/year	295,263	263,498
	Allowance made during the financial period/year	26,098	258,654
	Amount recovered during the financial period/year	(28,556)	(7,293)
	Amount written-off during the financial period/year	-	(193,087)
	Unwinding discount of allowance	(3,511)	(33,004)
	Exchange difference	(1,967)	6,495
	Balance at the end of financial period/year	287,327	295,263
A12.	OTHER ASSETS		
	Cheque clearing accounts	16,035	6,803
	Foreclosed properties	7,970	4,906
	Other debtors, deposits and prepayments	141,246	174,062
	Amount due from joint ventures	40,820	39,936
	Land held for sale	162	162
		206,233	225,869
A13.	OTHER LIABILITIES		
	Bank Negara Malaysia and Credit Guarantee Corporation Funding Programmes	41,408	38,536
	Margin and collateral deposits	135,909	131,678
	Trust accounts for remisiers	47,894	48,624
	Defined contribution plan	10,027	18,303
	Accrued employee benefits	1,275	886
	Other creditors and accruals	197,206	301,115
	Provision for zakat Sundry creditors	4,166 126,890	3,493 97,801
		564,775	640,436

## A14. INTEREST INCOME

	<>				
	Individual Qu 30/6/2016 RM'000	30/6/2015 RM'000	Cumulative Qo 30/6/2016 RM'000	uarter Ended 30/6/2015 RM'000	
Loans, advances and financing	476,002	461,347	953,112	917,563	
Money at call and deposits with financial institutions	29,438	28,299	44,333	48,023	
Financial assets held-for-trading	3,772	2,015	6,635	2,372	
Financial investments available-for-sale	102,858	99,342	210,312	192,187	
Financial investments held-to-maturity	9,151	5,961	13,530	12,060	
Derivatives	29,962	34,994	59,425	70,975	
Subordinated term loan	1,425	1,555	2,858	2,863	
Others	104	184	(443)	297	
	652,712	633,697	1,289,762	1,246,340	
Accretion of discount less amortisation of premium	31	(439)	1,297	4,878	
	652,743	633,258	1,291,059	1,251,218	
of which :-					
Interest income earned on impaired loans, advances					
and financing	1,692	2,179	1,960	2,604	
A15. INTEREST EXPENSE					
Deposits and placements of banks					
and other financial institutions	22,792	5,862	38,544	26,366	
Deposits from customers	343,966	350,632	696,187	689,889	
Loans sold to Cagamas Berhad	1,440	1,491	2,882	2,983	
Derivatives	27,880	31,227	54,927	62,983	
Others	9,341	9,262	21,508	10,470	
	405,419	398,474	814,048	792,691	

## A16. OTHER OPERATING INCOME

Pee income		<	G	roup	>	
Cross brokerage   22,887   25,780   47,243   11		30/6/2016	30/6/2015	30/6/2016	uarter Ended 30/6/2015 RM'000	
Underwriting fees	<u>Fee income</u>					
Underwriting fees	Gross brokerage	22,887	25,780	47,243	52,114	
Corporate advisory fees		231	2,813	676	4,206	
Commission         4,657         4,326         8,306           Service charges and fees         16,951         15,426         29,576           Guarantee fees         5,900         5,742         13,488           Arrangement fees         1,334         454         4,229           Agency fees         509         694         894           Initial service charges         18,858         18,481         27,772         3,703           Other fee income         2,414         2,127         3,703         3,703           Income from financial instruments         6ains/(losses) arising on financial assets held-for-trading: - net gains on disposal         6,999         4,287         11,794           - unrealised gains/(losses)         2,240         (814)         4,246           - gross dividend income         31         232         467           Gains/(losses) on derivatives: - realised         496         1,288         1,559           - unrealised         9,698         (4,972)         1,240         (           Gains arising on financial investments available-for-sale: - net gains on disposal         5,782         8,466         11,465           - gross dividend income         33,522         13,630         40,757         2 <td c<="" td=""><td>Portfolio management fees</td><td>44,897</td><td>46,713</td><td>88,252</td><td>85,490</td></td>	<td>Portfolio management fees</td> <td>44,897</td> <td>46,713</td> <td>88,252</td> <td>85,490</td>	Portfolio management fees	44,897	46,713	88,252	85,490
Service charges and fees	Corporate advisory fees	1,597	1,675	4,108	3,075	
Guarantee fees         5,900         5,742         13,488           Arrangement fees         1,334         454         4,229           Agency fees         509         694         894           Initial service charges         18,858         18,481         27,772         4           Other fee income         2,414         2,127         3,703         2           Income from financial instruments           Gains/(losses) arising on financial assets held-for-trading: - net gains on disposal         6,999         4,287         11,794           - unrealised gains/(losses)         2,240         (814)         4,246           - gross dividend income         31         232         467           Gains/(losses) on derivatives: - realised         496         1,288         1,559           - unrealised         9,698         (4,972)         1,240         (           Gains arising on financial investments available-for-sale: - net gains on disposal         5,782         8,466         11,465         - gross dividend income         33,522         13,630         40,757         2           Other income           Foreign exchange gains/(losses)         - realised         39,107         (39,281)         (46,240)         - and the property a	Commission	4,657	4,326	8,306	8,059	
Arrangement fees       1,334       454       4,229         Agency fees       509       694       894         Initial service charges       18,858       18,481       27,772       4         Other fee income       2,414       2,127       3,703       2         Income from financial instruments       Gains/(losses) arising on financial assets held-for-trading:	Service charges and fees	16,951	15,426	29,576	29,514	
Agency fees   509   694   894   894   894   894   8858   88,481   27,772   400   2414   2,127   3,703   228,247   240   2414   2,127   3,703   228,247   240   2414   2,127   3,703   228,247   240   2414   2,127   3,703   228,247   240   2414   2,127   2,772   240   2414   2,127   3,703   228,247   2414   2,127   3,703   228,247   2414   2,127   2,772   2414   2,127   3,703   228,247   2414   2,127   2,772   2414   2,127   3,703   2,127   3	Guarantee fees	5,900	5,742	13,488	11,895	
Initial service charges	Arrangement fees	1,334	454	4,229	2,842	
Other fee income         2,414         2,127         3,703           Income from financial instruments         120,235         124,231         228,247         2.           Gains/(losses) arising on financial assets held-for-trading: net gains on disposal - unrealised gains/(losses)         6,999         4,287         11,794         4.246         1,246         4,240         4,246         4,240         4,246         4,240         4,240         4,240         4,242         4,240         4,242         4,240         4,242         4,242		509	694	894	1,124	
120,235   124,231   228,247   228,247   228,247   228,247   228,247   228,247   228,247   228,247   228,247   228,247   228,247   238,		18,858	18,481	27,772	40,831	
Income from financial instruments   Gains/(losses) arising on financial assets held-for-trading: net gains on disposal   6,999   4,287   11,794   - unrealised gains/(losses)   2,240   (814)   4,246   - gross dividend income   31   232   467     Gains/(losses) on derivatives: realised   496   1,288   1,559   - unrealised   9,698   (4,972)   1,240   (7,972)     Gains arising on financial investments available-for-sale: net gains on disposal   5,782   8,466   11,465   - gross dividend income   8,276   5,143   9,986     Gains on disposal   33,522   13,630   40,757     Other income   2,454   2,292   6,137     Other non-operating income   2,454   2,292   6,137     10,299   20,416   33,356   4	Other fee income	2,414	2,127	3,703	2,780	
Gains/(losses) arising on financial assets held-for-trading :-       - net gains on disposal       6,999       4,287       11,794         - unrealised gains/(losses)       2,240       (814)       4,246         - gross dividend income       31       232       467         Gains/(losses) on derivatives :-       - realised       496       1,288       1,559         - unrealised       9,698       (4,972)       1,240       (6         Gains arising on financial investments available-for-sale :-       - net gains on disposal       5,782       8,466       11,465         - gross dividend income       8,276       5,143       9,986         Other income         Foreign exchange gains/(losses)         - realised       39,107       (39,281)       (46,240)       3         - unrealised       (31,709)       56,868       72,348         Rental income       372       339       833         Gains on disposal of property and equipment       26       56       125         Gains on disposal of foreclosed properties       49       142       153         Other non-operating income       2,454       2,292       6,137		120,235	124,231	228,247	241,930	
- net gains on disposal - unrealised gains/(losses) - gross dividend income  Gains/(losses) on derivatives: - realised - unrealised - gross dividend income  Gains/(losses) on derivatives: - realised - unrealised - gross dividend income  Gains/(losses) on derivatives: - realised - unrealised - gross dividend investments available-for-sale: - net gains on disposal - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income  Foreign exchange gains/(losses) - realised - unrealised - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income  Foreign exchange gains/(losses) - realised - gross dividend income - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gross dividend investments available-for-sale: - net gains on disposal - gro	Income from financial instruments					
- unrealised gains/(losses) - gross dividend income  Gains/(losses) on derivatives: - realised - unrealised - gross dividend income  Gains/(losses) on derivatives: - realised - unrealised - unrealised - gross dividend investments available-for-sale: - net gains on disposal - gross dividend income  Gains arising on financial investments available-for-sale: - net gains on disposal - gross dividend income  Gould income  Foreign exchange gains/(losses) - realised - unrealised - unreali	Gains/(losses) arising on financial assets held-for-trading :-					
- gross dividend income 31 232 467  Gains/(losses) on derivatives : realised 496 1,288 1,559 - unrealised 9,698 (4,972) 1,240 ( Gains arising on financial investments available-for-sale : net gains on disposal 5,782 8,466 11,465 - gross dividend income 8,276 5,143 9,986  Other income  Foreign exchange gains/(losses) - realised 39,107 (39,281) (46,240) 3 - unrealised (31,709) 56,868 72,348 Rental income 372 339 833 Gains on disposal of property and equipment 26 56 125 Gains on disposal of foreclosed properties 49 142 153 Other non-operating income 2,454 2,292 6,137	- net gains on disposal	6,999	4,287	11,794	12,374	
Gains/(losses) on derivatives :-       496       1,288       1,559         - realised       9,698       (4,972)       1,240       (7         Gains arising on financial investments available-for-sale :-       - net gains on disposal       5,782       8,466       11,465         - gross dividend income       8,276       5,143       9,986         Other income         Foreign exchange gains/(losses)         - realised       39,107       (39,281)       (46,240)         - unrealised       (31,709)       56,868       72,348         Rental income       372       339       833         Gains on disposal of property and equipment       26       56       125         Gains on disposal of foreclosed properties       49       142       153         Other non-operating income       2,454       2,292       6,137         10,299       20,416       33,356       4	- unrealised gains/(losses)	2,240	(814)	4,246	(20)	
- realised 496 1,288 1,559 - unrealised 9,698 (4,972) 1,240 ( Gains arising on financial investments available-for-sale : net gains on disposal 5,782 8,466 11,465 - gross dividend income 8,276 5,143 9,986  Other income  Foreign exchange gains/(losses) - realised 39,107 (39,281) (46,240) - unrealised (31,709) 56,868 72,348 Rental income 372 339 833 Gains on disposal of property and equipment 26 56 125 Gains on disposal of foreclosed properties 49 142 153 Other non-operating income 2,454 2,292 6,137  10,299 20,416 33,356 4	- gross dividend income	31	232	467	1,180	
- unrealised 9,698 (4,972) 1,240 (1)  Gains arising on financial investments available-for-sale : net gains on disposal 5,782 8,466 11,465 - gross dividend income 8,276 5,143 9,986  Other income  Foreign exchange gains/(losses) - realised 39,107 (39,281) (46,240) 1 - unrealised (31,709) 56,868 72,348  Rental income 372 339 833  Gains on disposal of property and equipment 26 56 125  Gains on disposal of foreclosed properties 49 142 153  Other non-operating income 2,454 2,292 6,137  10,299 20,416 33,356 4	Gains/(losses) on derivatives :-					
Gains arising on financial investments available-for-sale :-	- realised	496	1,288	1,559	2,764	
- net gains on disposal 5,782 8,466 11,465 - gross dividend income 8,276 5,143 9,986	- unrealised	9,698	(4,972)	1,240	(11,764)	
- gross dividend income 8,276 5,143 9,986  33,522 13,630 40,757 2  Other income  Foreign exchange gains/(losses)  - realised 39,107 (39,281) (46,240) 3  - unrealised (31,709) 56,868 72,348  Rental income 372 339 833  Gains on disposal of property and equipment 26 56 125  Gains on disposal of foreclosed properties 49 142 153  Other non-operating income 2,454 2,292 6,137	Gains arising on financial investments available-for-sale :-					
Other income       Foreign exchange gains/(losses)       - realised     39,107 (39,281) (46,240) 3       - unrealised     (31,709) 56,868 72,348       Rental income     372 339 833       Gains on disposal of property and equipment     26 56 125       Gains on disposal of foreclosed properties     49 142 153       Other non-operating income     2,454 2,292 6,137       10,299 20,416 33,356 4	- net gains on disposal	5,782	8,466	11,465	12,716	
Other income           Foreign exchange gains/(losses)         39,107 (39,281) (46,240) (39,281)         (46,240) (39,281) (46,240) (39,281)         (46,240) (39,281) (46,240) (39,281)         (46,240) (39,281) (46,240) (39,281)         (46,240) (49,240) (4	- gross dividend income	8,276	5,143	9,986	7,629	
Foreign exchange gains/(losses)  - realised 39,107 (39,281) (46,240) 3  - unrealised (31,709) 56,868 72,348  Rental income 372 339 833  Gains on disposal of property and equipment 26 56 125  Gains on disposal of foreclosed properties 49 142 153  Other non-operating income 2,454 2,292 6,137  10,299 20,416 33,356 4		33,522	13,630	40,757	24,879	
- realised       39,107 (39,281) (46,240)       39,281       (46,240)       39,281       (46,240)       39,281       (46,240)       39,281       (46,240)       39,281       (46,240)       39,281       (46,240)       39,281       (46,240)       39,281       39,281       39,281       39,281       38,382       38,383       39,281 <td< td=""><td>Other income</td><td></td><td></td><td></td><td></td></td<>	Other income					
- unrealised (31,709) 56,868 72,348  Rental income 372 339 833  Gains on disposal of property and equipment 26 56 125  Gains on disposal of foreclosed properties 49 142 153  Other non-operating income 2,454 2,292 6,137  10,299 20,416 33,356	Foreign exchange gains/(losses)					
Rental income       372       339       833         Gains on disposal of property and equipment       26       56       125         Gains on disposal of foreclosed properties       49       142       153         Other non-operating income       2,454       2,292       6,137         10,299       20,416       33,356       4	- realised	39,107	(39,281)	(46,240)	30,571	
Gains on disposal of property and equipment       26       56       125         Gains on disposal of foreclosed properties       49       142       153         Other non-operating income       2,454       2,292       6,137         10,299       20,416       33,356       4	- unrealised	(31,709)	56,868	72,348	4,021	
Gains on disposal of foreclosed properties       49       142       153         Other non-operating income       2,454       2,292       6,137         10,299       20,416       33,356       4	Rental income	372	339	833	710	
Other non-operating income         2,454         2,292         6,137           10,299         20,416         33,356         4	Gains on disposal of property and equipment	26	56	125	96	
10,299 20,416 33,356	Gains on disposal of foreclosed properties	49	142	153	338	
<u></u>	Other non-operating income	2,454	2,292	6,137	5,689	
Total other energing income 164.056 159.277 302.360 3		10,299	20,416	33,356	41,425	
10tai other operating meome 104,030 136,277 302,300 30	Total other operating income	164,056	158,277	302,360	308,234	

## A17. OTHER OPERATING EXPENSES

	<	G	roup	>
Developed	Individual Qu 30/6/2016 RM'000		Cumulative Qu 30/6/2016 RM'000	
Personnel costs	112 222	07.020	222.467	219.720
Wages, salaries and bonus	112,223	97,938	223,467	218,730
Defined contribution plan Other personnel costs	18,913 18,193	16,336 18,212	37,471 35,532	35,639 33,505
One personner costs			<u> </u>	
Promotion and marketing-related expenses	149,329	132,486	296,470	287,874
		4.220	0.400	40.400
Business promotion and advertisement	4,617	4,239	9,108	10,482
Entertainment	1,544	1,147	2,627	2,251
Travelling and accommodation Dealers' handling fees	1,820 1,748	1,615 3,249	3,473 3,956	3,033 5,701
Commission and brokerage expenses	24,780	22,531	43,084	42,316
Dealers representative performance incentive	1,266	2,629	2,988	3,939
Others	1,769	2,259	3,640	4,045
	37,544	37,669	68,876	71,767
Establishment-related expenses	37,344	37,009	00,070	/1,/0/
Rental of premises	10,410	10,785	20.942	21,338
Equipment rental	608	565	1,350	1,385
Repair and maintenance	12,021	11,068	24,894	21,676
Depreciation of property and equipment	5,796	5,200	11,835	10,383
Amortisation of intangible assets	6,498	8,684	12,456	10,491
IT consultancy fee	16,473	16,532	32,549	33,109
Dataline rental	1,852	1,048	3,554	2,584
Security services	4,307	4,071	8,871	8,419
Electricity, water and sewerage	3,655	3,927	7,245	7,409
Insurance and indemnities	8,443	3,821	13,385	6,709
Others	1,180	1,117	2,632	2,643
	71,243	66,818	139,713	126,146
General and administrative expenses				
Telecommunication expenses	4,239	4,036	7,935	7,558
Directors' remuneration	1,116	647	1,748	1,212
Auditors' remuneration :-				
(i) Statutory audit fees				
- current year	599	541	1,200	1,086
(ii) Audit related fees	1	15	1	15
(ii) Non audit fees	101	251	207	27.5
- current year	181	251	287	275
Professional fees Property and equipment written off	5,101	3,642	6,410	7,001
Property and equipment written-off	45	39	1,078 17	97 6
Intangible asset written-off Postage and courier charges	967	721	2,115	
Stationery and consumables	3,312	2,212	2,113 6,444	1,729 5,091
Donations Donations	1,007	637	1,859	1,379
Settlement, clearing and bank charges	2,771	2,541	5,842	4,794
Stamp duties	340	58	387	103
Operational and litigation write-off expenses	(29)	37	(10)	162
Subscription fees	1,874	1,612	3,649	2,256
Transaction levy	2,140	2,480	4,038	4,478
Subsidies and allowances	861	253	1,710	537
SCORE fees	702	827	1,356	1,506
Others	3,998	2,544	8,834	5,532
	29,225	23,093	54,900	44,817
Total other operating expenses	287,341	260,066	559,959	530,604

## A18. ALLOWANCE FOR IMPAIRMENT LOSSES ON LOANS, ADVANCES AND FINANCING

	<	<>				
	Individual Qu 30/6/2016		Cumulative Qu 30/6/2016			
	RM'000	RM'000	RM'000	RM'000		
Collective impairment - made/(written-back) during the financial period	24,497	(52,253)	35,751	(2,252)		
Individual impairment						
- made during the financial period	21,144	77,926	26,714	164,285		
- written-back during the financial period	(25,092)	(860)	(29,037)	(1,711)		
Bad debts						
- recovered	(19,071)	(12,401)	(33,785)	(24,644)		
- written-off	664	1,290	885	2,086		
Additional allowance for impairment losses						
- other debtors	25	14	64	76		
	2,167	13,716	592	137,840		
A19. ALLOWANCE FOR IMPAIRMENT LOSSES ON SECURITIES						
Write-back of allowance for impairment losses						
- Financial investments available-for-sale	-	(46)	-	(46)		
- Financial investments held-to-maturity	-	(1,745)	-	(23,501)		
		(1,791)	-	(23,547)		

Net profit for the individual quarter

## A20. SEGMENTAL INFORMATION ON REVENUE AND PROFIT

The segment analysis by activity for the individual and cumulative quarters ended 30 June 2016 and 30 June 2015 are as follows:-

	<> Current year's individual quarter ended 30 June 2016>					
	Commercial Banking RM'000	Investment Banking RM'000	Insurance RM'000	Others RM'000	Eliminations RM'000	Group RM'000
Revenue						
External revenue	334,362	138,364	-	3,989	-	476,715
Intersegment revenue	(5,065)	(7,079)	-	13,144	(1,000)	-
Segment revenue	329,297	131,285	-	17,133	(1,000)	476,715
Overhead expenses of which :-	(178,874)	(104,477)	-	(4,990)	1,000	(287,341)
Depreciation of property and equipment	(3,804)	(1,910)	-	(82)	-	(5,796)
Amortisation of intangible assets	(2,549)	(3,934)	-	(15)	-	(6,498)
(Additional)/write-back of allowance for impairment on loans, advances and financing/securities	(3,032)	865	_	_	_	(2,167)
Segment results	147,391	27,673	-	12,143	-	187,207
Finance costs Share of results of joint ventures	-	-	-	(14,234)	-	(14,234)
(net of tax) Share of results of associate	-	-	(2,383)	-	-	(2,383)
(net of tax)	-	-	15,178	-	-	15,178
Profit before taxation and zakat Taxation and zakat	147,391	27,673	12,795	(2,091)	-	185,768 (45,086)

Preceding year's individual control of the contr	ual quarter ended 30 June 2015>
\\\ I receuling year s murvio	uai quai tei ended 30 June 2013

	Commercial Banking RM'000	Investment Banking RM'000	Insurance RM'000	Others RM'000	Eliminations RM'000	Group RM'000
Revenue						
External revenue	313,057	131,631	-	4,510	-	449,198
Intersegment revenue	(5,358)	(2,823)	-	8,589	(408)	-
Segment revenue	307,699	128,808	-	13,099	(408)	449,198
Overhead expenses of which :-	(141,922)	(113,453)	-	(5,099)	408	(260,066)
Depreciation of property and equipment	(3,720)	(1,373)	-	(107)	-	(5,200)
Amortisation of intangible assets	(1,462)	(7,214)	-	(8)	-	(8,684)
(Additional)/write-back of allowance for impairment on loans, advances and						
financing/securities	(12,379)	454	-	-	-	(11,925)
Segment results	153,398	15,809	-	8,000	-	177,207
Finance costs Share of results of joint ventures	-	-	-	(10,133)	-	(10,133)
(net of tax)	-	-	(1,828)	-	-	(1,828)
Share of results of associate (net of tax)	-	-	12,631	-	-	12,631
Profit before taxation and zakat Taxation and zakat	153,398	15,809	10,803	(2,133)	-	177,877 (35,391)
Net profit for the individual quarter					_ _	142,486

140,682

Taxation and zakat

Net profit for the cumulative quarter

#### A20. SEGMENTAL INFORMATION ON REVENUE AND PROFIT

The segment analysis by activity for the individual and cumulative quarters ended 30 June 2016 and 30 June 2015 are as follows:-

	<> Current year's cumulative quarter ended 30 June 2016>					
	Commercial Banking RM'000	Investment Banking RM'000	Insurance RM'000	Others RM'000	Eliminations RM'000	Group RM'000
Revenue						
External revenue	633,846	261,504	-	8,286	-	903,636
Intersegment revenue	(11,394)	(12,814)	-	133,188	(108,980)	-
Segment revenue	622,452	248,690	-	141,474	(108,980)	903,636
Operating expenses of which :-	(350,624)	(200,797)	-	(10,110)	1,572	(559,959)
Depreciation of property and equipment	(7,633)	(4,011)	-	(191)	-	(11,835)
Amortisation of intangible assets	(4,568)	(7,858)	-	(30)	-	(12,456)
(Additional)/write-back of allowance for impairment losses on loans, advances and financing/securities	(1,376)	784	-	_	-	(592)
Segment results	270,452	48,677	-	131,364	(107,408)	343,085
Finance costs Share of results of joint ventures	-	-	-	(28,571)	-	(28,571)
(net of tax) Share of results of associate	-	-	(3,041)	-	-	(3,041)
(net of tax)		-	27,220	-	-	27,220
Profit before taxation and zakat	270,452	48,677	24,179	102,793	(107,408)	338,693

	<> Preceding year's cumulative quarter ended 30 June 2015>					
	Commercial Banking RM'000	Investment Banking RM'000	Insurance RM'000	Others RM'000	Eliminations RM'000	Group RM'000
Revenue						
External revenue	608,551	260,023	-	9,298	-	877,872
Intersegment revenue	(10,263)	(6,033)	-	83,001	(66,705)	-
Segment revenue	598,288	253,990	-	92,299	(66,705)	877,872
Operating expenses of which :-	(306,427)	(215,058)	-	(9,793)	674	(530,604)
Depreciation of property and equipment	(7,419)	(2,768)	-	(196)	-	(10,383)
Amortisation of intangible assets	(2,913)	(7,567)	-	(11)	-	(10,491)
(Additional)/write-back of allowance for impairment losses on loans, advances and financing/securities	(115,201)	908	-	-	-	(114,293)
Segment results	176,660	39,840	-	82,506	(66,031)	232,975
Finance costs Share of results of joint ventures	-	-	-	(20,833)	-	(20,833)
(net of tax) Share of results of associate	-	-	(3,521)	-	-	(3,521)
(net of tax)	-	-	18,014	-	-	18,014
Profit before taxation and zakat Taxation and zakat	176,660	39,840	14,493	61,673	(66,031)	226,635 (49,335)
Net profit for the cumulative quarter						177,300

(80,208)

258,485

#### A21. SUBSEQUENT MATERIAL EVENT

There were no material events subsequent to the balance sheet date that require disclosure or adjustments to the unaudited condensed interim financial statements.

#### A22. CHANGES IN THE COMPOSITION OF THE GROUP

There were no other significant changes in the composition of the Group during the financial period under review.

#### **A23. COMMITMENTS AND CONTINGENCIES**

In the normal course of business, the Group makes various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured over the assets of the Group.

The notional amounts of the commitments and contigencies of the Group are as follows:-

	Principal An	nount
	30/6/2016 RM'000	31/12/2015 RM'000
Direct credit substitutes	710,375	507,168
Transaction related contingent items	2,078,186	2,027,954
Short-term self-liquidating trade-related contingencies	452,156	470,476
Obligation under underwriting commitments	72,000	25,500
Foreign exchange related contracts #		
- Less than one year	8,007,097	10,585,763
- One year to less than five years	1,171,883	1,256,815
Interest rate related contracts #		
- Less than one year	944,750	652,116
- One year to less than five years	1,480,148	1,662,023
- Five years and above	747,000	597,000
Irrevocable commitments to extend credit		
- Maturity less than one year	9,317,446	7,687,062
- Maturity more than one year	1,884,405	1,717,346
Commitments that are unconditionally cancelled at any time by the bank without prior notice or that effectively provide for automatic cancellation due to deterioration in a		
borrower's creditworthiness	630,154	618,204
Unutilised credit card lines	206,660	188,328
	27,702,260	27,995,755

<sup>#</sup> The fair value of these derivatives has been recognised as "derivative financial assets" and "derivative financial liabilities" in the statement of financial position.

#### A24. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts and classified by remaining period to maturity/repricing date (whichever is earlier) as at reporting date are as follows:-

#### GROUP

	<	Contract/Noti	onal Amount	>	<	Positive F	air Value	>	<	Negative	Fair Value	>
	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000
As at 30 June 2016												
Trading derivatives												
Foreign exchange contracts - Currency forwards - Cross currency swaps - Currency options	2,912,058 5,095,039	232,584 843,269	- 96,030 -	3,144,642 6,034,338	18,335 116,253	22,349 31,933	332	40,684 148,518	106,086 67,922	1,787 126,809	- 25,132 -	107,873 219,863
Interest rate contracts - Interest rate swaps	944,750	1,336,000	891,148	3,171,898	3,907	6,096	14,788	24,791	3,557	9,675	11,983	25,215
	8,951,847	2,411,853	987,178	12,350,878	138,495	60,378	15,120	213,993	177,565	138,271	37,115	352,951
As at 31 December 2015												
Trading derivatives												
Foreign exchange contracts - Currency forwards - Cross currency swaps - Currency options	3,575,202 6,971,431 39,130	193,014 967,771 -	- 96,030 -	3,768,216 8,035,232 39,130	104,250 89,195 (12)	35,560 47,019	- 341 -	139,810 136,555 (12)	18,252 286,778	47 199,590 -	33,659	18,299 520,027
Interest rate contracts - Interest rate swaps	652,116	1,327,875	931,148	2,911,139	3,430	7,595	6,486	17,511	2,677	5,798	9,066	17,541
	11,237,879	2,488,660	1,027,178	14,753,717	196,863	90,174	6,827	293,864	307,707	205,435	42,725	555,867

#### A24. DERIVATIVE FINANCIAL INSTRUMENTS (Cont.)

Foreign exchange and interest rate related contracts are subject to market risk, credit risk and liquidity risk.

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the reporting date, the notional amount of foreign exchange exposure which was not hedged and hence, exposed to market risk was RM48.5 million (FYE 31/12/2015: RM98.5 million), while the notional amount of interest rate contract was RM1,002.9 million (FYE 31/12/2015: RM854.9 million).

#### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the commercial bank has a gain position. As at the reporting date, the amounts of foreign exchange and interest rate credit risk, measured in terms of the cost to replace the profitable contracts, was RM383.9 million (FYE 31/12/2015: RM524.0 million) and RM96.5 million (FYE 31/12/2015: RM82.6 million) respectively. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

#### Liquidity risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. The exposure to liquidity risk is mitigated by entering into transactions where the underlying financial instruments are widely traded and also easily closed out through alternative markets.

#### **Cash Requirement of the Derivatives**

Cash requirements of the derivatives may arise from margin requirements to post cash collateral with counterparties as the fair value moves beyond the agreed upon threshold limits in the counterparties' favour, or upon downgrade in the Bank's credit ratings. As at the reporting date, there is no requirement for the Group to post any additional cash collateral on its derivative contracts.

#### **Related Accounting Policies**

The related accounting policies for off-balance sheet financial instruments applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2015.

#### A25. FAIR VALUE MEASUREMENTS

The following table presents assets and liabilities measured at fair value and classified by level of the following fair value measurement hierarchy:-

- (a) Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities
- (b) Level 2 quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- (c) Level 3 valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Group	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
30 June 2016 Assets			,	
Financial assets held-for-trading Financial investments available-for-sale *	23,603	213,713	-	237,316
- Private debt securities	-	8,451,203	-	8,451,203
- Equity securities	137,132	273,433	225,701	636,266
- BNM and government	-	3,896,103	-	3,896,103
Derivative financial assets		213,993	-	213,993
	160,735	13,048,445	225,701	13,434,881
Liabilities				
Derivative financial liabilities	-	352,951	-	352,951
31 December 2015 Assets				
Financial assets held-for-trading Financial investments available-for-sale *	33,564	88,452	-	122,016
- Private debt securities	-	7,707,647	-	7,707,647
- Equity securities	98,733	-	223,554	322,287
- BNM and government	-	5,055,622	, =	5,055,622
Derivative financial assets	-	293,864	-	293,864
	132,297	13,145,585	223,554	13,501,436
Liabilities				
Derivative financial liabilities	-	555,867	-	555,867

<sup>\*</sup> Net of allowance for impairment losses

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equites and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.

#### A25. FAIR VALUE MEASUREMENTS (Cont.)

This category includes unquoted shares held for socio economic reasons. Fair values for shares held for socio economic reasons are based on the net tangible assets of the affected companies. The Group exposure to financial instruments classified as Level 3 comprised a small number of financial instruments which constitute an insignificant component of the Group's portfolio of financial instruments. Hence, changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

The Group recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. Transfers between fair value hierarchy primarily due to change in the level of trading activity, change in observable market activity related to an input, reassessment of available pricing information and change in the significance of the unobservable input. There were no transfers between Level 1, 2 and 3 of the fair value hierarchy during the financial period (2015: Nil)

The following table present the changes in Level 3 instruments for the financial period/year ended:-

Group	<b>30/6/2016</b> RM'000	<b>31/12/2015</b> RM'000
As at beginning of the financial period/year	223,554	147,486
Purchases	750	500
Sales	-	-
Exchanges differences	-	-
Total gains recognised in other comprehensive income	1,397	75,568
As at end of the financial period/year	225,701	223,554

#### Effect of changes in significant unobservable assumptions to reasonably possible alternative

As at reporting date, financial instruments measured with valuation techniques using significant unobservable inputs (Level 3) mainly include unquoted shares held for socio economic purposes.

#### A26. CAPITAL ADEQUACY

With effect from 1 January 2013, the total capital and capital adequacy ratios of the Group are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework (Capital Components) dated 28 November 2012. In line with the transitional arrangements under the Bank Negara Malaysia's Capital Adequacy Framework (Capital Components), the minimum capital adequacy requirement for Common Equity Tier I ("CET I") Capital Ratio and Tier I Capital Ratio are 4.5% and 6.0% respectively for year 2016. The minimum regulatory capital adequacy requirement remains at 8.0% (2015: 8.0%) for total capital ratio.

All banking subsidiaries namely, AFFIN Bank, AFFIN Islamic Bank, AFFIN Hwang Investment Bank have complied with the above minimum regulatory capital adequacy requirement as at 30 June 2016. The components of CET I, Tier I and Tier II capital, breakdown of risk-weighted assets and capital adequacy ratios of the banking subsidiaries as at the reporting date are summarised below:

		AFFIN Bank AFFIN Islamic Bank			AFFIN Hwang nk Investment Bank		
		AFFIN 30/6/2016	Bank 31/12/2015	AFFIN Isla 30/6/2016	amic Bank 31/12/2015	Investme 30/6/2016	ent Bank 31/12/2015
		RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
a)	The components of CET I, Tier I						
a)	Tier II capital :-						
	CET I/Tier I capital						
	Share capital	1,688,770	1,688,770	460,000	460,000	780,000	780,000
	Share premium	858,904	858,904	-	-	219,800	219,800
	Statutory reserves	1,328,792	1,328,792	248,717	248,717	214,915	214,915
	Retained profit	742,473	805,289	193,789	196,256	272,103	274,498
	Unrealised gains/(losses) on AFS	206,662	101,388	11,431	(10,405)	33,686	(14,762)
		4,825,601	4,783,143	913,937	894,568	1,520,504	1,474,451
	Less Regulatory adjustments: Goodwill and other intangibles	(171,267)	(156,604)	(194)	(426)	(317,157)	(320,046)
	- Investments in subsidiaries/joint ventures	(293,444)	(195,630)	(390)	(260)	(107,402)	(106,200)
	- Deferred tax assets ^	(2)3,444)	(175,050)	(370)	(3,598)	(107,402)	(7,770)
	- 55% of cummulative unrealised gains of AFS	(113,664)	(55,763)	(6,287)	-	(18,527)	-
	Total CET I Capital	4,247,226	4,375,146	907,066	890,284	1,077,418	1,040,435
	Total Tier I Capital (a)	4,247,226	4,375,146	907,066	890,284	1,077,418	1,040,435
	Tier II capital						
	Subordinated loans	880,000	820,000	_	_	-	_
	Regulatory adjustments	178,598	220,148	60,867	58,400	-	5,594
	Collective impairment #	123,425	110,058	24,109	23,750	13,815	9,423
	Less: Investment in subsidiaries/joint ventures	(195,630)	(293,444)	(260)	(390)	(13,815)	(15,017)
	Total Tier II Capital (b)	986,393	856,762	84,716	81,760		-
	Total Tier I & II Capital (a) + (b)	5,233,619	5,231,908	991,782	972,044	1,077,418	1,040,435
	Capital base before proposed dividends	5,233,619	5,231,908	991,782	972,044	1,077,418	1,040,435
	Proposed dividends	-	(104,366)	-	-	-	(3,042)
	Capital base after proposed dividends	5,233,619	5,127,542	991,782	972,044	1,077,418	1,037,393
	Proposition and the special an			77-71-0-	71-7011		1,007,000
b)	The breakdown of risk-weighted assets:-						
	Credit risk	32,989,173	33,498,227	6,921,441	6,336,026	2,416,942	2,589,933
	Market risk	256,905	323,855	46,823	3,650	289,770	279,305
	Operational risk	1,943,359	1,951,219	421,031	403,377	395,748	365,105
	Total risk-weighted assets	35,189,437	35,773,301	7,389,295	6,743,053	3,102,460	3,234,343
c)	Capital adequacy ratios :-						
	Before deducting proposed dividends:-						
	CET I Capital Ratio	12.070%	12.230%	12.275%	13.203%	34.728%	32.168%
	Tier I Capital Ratio	12.070%	12.230%	12.275%	13.203%	34.728%	32.168%
	Total Capital Ratio	14.873%	14.625%	13.422%	14.415%	34.728%	32.168%
	After deducting proposed dividends:-						
	CET I Capital Ratio	12.070%	11.938%	12.275%	13.203%	34.728%	32.074%
	Tier I Capital Ratio	12.070%	11.938%	12.275%	13.203%	34.728%	32.074%
	Total Capital Ratio	14.873%	14.333%	13.422%	14.415%	34.728%	32.074%

<sup>^</sup> Deferred tax assets exclude deferred tax arising from AFS revaluation reserves.

The Group is currently adopting the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk.

<sup>#</sup> Qualifying collective impairment is restricted to allowances on the unimpaired loans, advances and financing.

## A27. OPERATIONS OF ISLAMIC BANKING

## (i) Unaudited Islamic Statements of Financial Position

	Group		
	30/6/2016 RM'000	31/12/2015 RM'000	
ASSETS			
Cash and short-term funds	1,456,277	1,918,570	
Deposits and placements with banks			
and other financial institutions	120,104	35,034	
Financial investments available-for-sale	1,494,950	1,475,373	
Financial investments held-to-maturity	72,107	76,283	
Derivative financial assets	2,388	132	
Financing, advances and other financing	10,649,632	9,201,909	
Other assets	56,718	410,867	
Statutory deposit with Bank Negara Malaysia	306,000	259,600	
Deferred tax assets	-	3,598	
Property and equipment	2,781	2,613	
Intangible assets	194	426	
TOTAL ASSETS	14,161,151	13,384,405	
LIABILITIES, ISLAMIC BANKING FUNDS			
Deposits from customers	8,551,629	10,001,695	
Deposits and placements of banks			
and other financial institutions	2,370,929	1,041,392	
Investment accounts due to designated			
financial institutions	2,115,339	1,331,318	
Derivative financial liabilities	4,333	1,035	
Other liabilities	77,519	44,119	
Provision for taxation	13,109	10,031	
Deferred tax liabilities	2,237		
Total Liabilities	13,135,095	12,429,590	
SHAREHOLDERS' EQUITY			
Share capital	460,000	460,000	
Reserves	566,056	494,815	
Total Equity	1,026,056	954,815	
TOTAL LIABILITIES AND EQUITY	14,161,151	13,384,405	
COMMITMENTS AND CONTINGENCIES	2,591,415	2,499,754	

## A27. OPERATIONS OF ISLAMIC BANKING (Cont.)

#### (ii) Unaudited Islamic Income Statements

	<>					
	Individual Qu 30/6/2016 RM'000	30/6/2015 RM'000	Cumulative Q 30/6/2016 RM'000	uarter Ended 30/6/2015 RM'000		
Income derived from investment of depositors' funds and others	143,550	96,719	273,455	225,416		
Income derived from investment of						
investment account funds	26,538	40,809	45,719	40,809		
Allowance for losses on financing, advances and other financing	11,408	(252)	8,873	(1,911)		
	181,496	137,276	328,047	264,314		
Income attributable to depositors	(116,672)	(90,689)	(217,565)	(173,476)		
Income attributable to shareholders	64,824	46,587	110,482	90,838		
Income derived from investment of Shareholders' funds	12,771	9,423	24,061	18,355		
Other operating expenses	(31,657)	(27,677)	(63,112)	(57,338)		
Profit before taxation and zakat Zakat	45,938 (2,887)	28,333	71,431 (2,887)	51,855		
Profit before taxation	43,051	28,333	68,544	51,855		
Taxation	(7,387)	(6,716)	(13,899)	(12,473)		
Net profit for the financial period attributable to the equity holders of the Company	35,664	21,617	54,645	39,382		

## (iii) Unaudited Statements of Comprehensive Islamic Income

Same Meone	<>					
	Individual Qu 30/6/2016 RM'000		Cumulative Q 30/6/2016 RM'000			
Profit after taxation	35,664	21,617	54,645	39,382		
Other comprehensive income :-						
- Net fair value change in financial investments available-for-sale	6,087	(4,675)	21,837	2,885		
- Deferred tax on revaluation of financial investments available-for-sale	(1,461)	1,122	(5,241)	(692)		
Other comprehensive income/(loss) for the financial period, net of tax	4,626	(3,553)	16,596	2,193		
Total comprehensive income for the financial period attributable to the equity holders of the Company	40,290	18,064	71,241	41,575		

## A27. OPERATIONS OF ISLAMIC BANKING (Cont.)

## (iv) Financing

		Group		
		30/6/2016 RM'000	31/12/2015 RM'000	
	By type			
	Cash line	216,953	314,426	
	Term financing			
	- Housing financing	2,424,683	2,096,258	
	- Syndicated term financing	575,252	490,723	
	- Hire purchase receivables	2,888,186	2,710,393	
	- Business term financing	3,239,172	2,860,153	
	Bills receivables	47,265	36,637	
	Trust receipts	12,836	12,600	
	Interest-free accepted bills	124,025	123,897	
	Staff financing	10,338	9,536	
	Revolving credit	1,176,202	622,473	
		10,714,912	9,277,096	
	Less : Allowance for impairment losses			
	- Collective impairment	(42,010)	(36,671)	
	- Individual impairment	(23,270)	(38,516)	
	Total net financing	10,649,632	9,201,909	
(v)	Impaired financing			
	(a) Movements of impaired financing			
	Balance at the beginning of financial period/year	141,708	129,157	
	Classified as impaired during the financial period/year	49,298	108,375	
	Reclassified as non-impaired during the financial period/year	(28,942)	(67,897)	
	Amount recovered during the financial period/year	(57,034)	(18,862)	
	Amount written-off during the financial period/year	(3)	(9,065)	
	Balance at the end of financial period/year	105,027	141,708	
	(b) Movements in the allowance for impairment on financing			
	Collective impairment			
	Balance at the beginning of financial period/year	36,671	37,393	
	Allowance (net of write-back) made during the financial period/year	5,339	5,958	
	Amount written-off during the financial period/year	-	(6,680)	
	Balance at the end of financial period/year	42,010	36,671	
	Individual impairment			
	Balance at the beginning of financial period/year	38,516	31,519	
	Allowance for impairment during the financial period/year	1,465	3,560	
	Amount recovered during the financial period/year	(14,689)	(47)	
	Amount written-off during the financial period/year	-	(2,383)	
	Unwinding discount of allowance	(56)	(628)	
	Exchange difference	(1,966)	6,495	

## A27. OPERATIONS OF ISLAMIC BANKING (Cont.)

## (vi) Deposits from customers

	Group		
	30/6/2016 RM'000	31/12/2015 RM'000	
By type of deposits			
Non-Mudharabah Funds			
Demand deposits	2,165,407	2,435,998	
Savings deposits	454,954	412,394	
Murabahah term deposits	5,292,457	6,413,389	
Commodity Murabahah Deposit (CMD)	533,811	630,118	
	8,446,629	9,891,899	
Mudharabah Funds			
General investment deposits	105,000	109,796	
Total deposits from customers	8,551,629	10,001,695	

#### Part B - Explanatory Notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

#### B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES

The Group reported a higher profit before tax and zakat ("PBT") of RM185.8 million for the current financial quarter ended 30 June 2016 as compared to RM177.9 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, the Group's PBT of RM338.7 indicated an increase of RM112.1 million or 49.5% as compared to RM226.6 million for the corresponding half-year ended 30 June 2015. The improved performance was mainly due to lower allowance for loan impairment of RM137.2 million, the increase in net interest income and Islamic banking income totalling RM31.6 million as well as higher share of profits in associate of RM9.2 million. These were partially offset by higher overhead expenses and higher finance cost of RM29.4 million and RM7.7 million respectively. In addition, there was a write-back of allowance for securities impairment of RM23.5 million in the previous financial year.

#### Commercial Banking

The results of the commercial banking segment was mainly attributable to the AFFIN Bank Berhad ("ABB") Group which registered a PBT of RM147.4 million for the current financial quarter as compared to RM153.4 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, the ABB Group's PBT of RM270.5 million also indicated an increase of RM93.8 million or 53.1% as compared to RM176.7 million achieved in the previous year. The improved performance was mainly due to lower allowance for loan impairment of RM135.8 million, higher Islamic banking income and higher net interest income of RM13.2 million and RM10.2 million respectively. The overhead expenses however increased by RM44.2 million mainly due to higher personnel cost and higher PIDM insurance premium incurred during the year. In the previous year, there was a write-back of allowance for securities impairment of RM21.9 million.

The wholly-owned subsidiary, namely AFFIN Islamic Bank Berhad registered a higher PBT of RM45.9 million as compared to RM28.3 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, the Company also registered a higher PBT of RM71.4 million as compared to RM51.9 million for the same period last year. The improved performance was mainly due to higher operating income of RM14.1 million and lower allowance for financing losses of RM10.8 million, net of higher overhead expenses of RM5.3 million.

#### **Investment Banking**

The results of the investment banking segment was attributed to AFFIN Hwang Investment Bank Berhad ["AFFIN Hwang IB"] Group which reported a higher PBT of RM27.7 million for the current financial quarter as compared to RM15.8 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, the Investment Banking Group also registered a higher PBT of RM48.7 million as compared to RM39.8 million for the corresponding half-year ended 30 June 2015, mainly due to lower overhead expenses of RM14.3 million, net of lower other operating income of RM4.8 million attributed largely to the initial service fee income from fund and asset management businesses. The PBT was after the amortisation of identifiable intangible assets of RM6.9 million (30/6/2015: RM17.3 million which includes fair value adjustment of RM10.4 million on held-to-maturity securities) resulting from the acquisition of HwangDBS Investment Bank Berhad at AFFIN Holdings Berhad ("AHB") Group level.

For the half-year ended 30 June 2016, the asset management businesses contributed a lower PBT of RM23.1 million as compared to RM34.0 million achieved last year. This was mainly due to lower initial service fee income of RM13.1 million, partially offset by higher management fee income of RM2.9 million and lower overhead expenses of RM1.9 million. The PBT for the asset management businesses was also after taking into consideration the amortisation of identifiable intangible asset of RM3.7 million (30/6/2015: RM3.7 million) at AHB Group level.

#### Insurance

The results of the insurance segment was made up of the results of AXA AFFIN Life Insurance Berhad ("AALI") and AXA AFFIN General Insurance Berhad ("AAGI") as follows:-

AXA AFFIN Life Insurance Berhad ("AALI") reported a higher pre-tax loss of RM4.8 million for the current financial quarter as compared to a pre-tax loss of RM2.9 million for the preceding year's corresponding quarter. For the half year ended 30 June 2016, AALI also reported a higher pre-tax loss of RM16.4 million as compared to the pre-tax loss of RM5.4 million for the previous year, mainly attributable to higher reserves for future policyholders' liabilities as a result of movement in MGS rate and higher expenses. These were partially offset by higher investment income attributed to fixed income securities and equities. For the period under review, the share of results in AALI of RM3.0 million was net of the adjustment of RM4.0 million on over-recognition of the Group's share of losses for the previous financial year, mainly due to the change of basis in recognising the reserve for undue Policyholders Reasonable Expectation (PRE).

#### B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES (Cont.)

#### Insurance

AXA AFFIN General Insurance Berhad ("AAGI") reported a higher pre-tax profit of RM57.2 million for the current financial quarter as compared to RM50.7 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, AAGI also reported a higher pre-tax profit of RM 92.9 million as compared to RM71.5 million achieved in the previous year. The improved performance was mainly due to higher earned premium of RM91.4 million attributable to health and motor businesses, higher investment income of RM6.5 million and higher gain on disposal of investment securities of RM8.8 million. These were partially offset by the increase in net claims, net commission incurred and overhead expenses of RM67.8 million, RM9.8 million and RM8.2 million respectively. Included in the share of results in AAGI of RM27.2 million for the period under review was an adjustment of RM3.2 million on under-recognition of the Group's share of profits for the previous financial year.

#### Other business segment

The result of the other business segment was mainly attributable to AFFIN Holdings Berhad ("AHB"), AFFIN Moneybrokers Sdn Bhd ("AMB") and AFFIN-ACF Holdings Sdn Bhd ("AACH").

AHB registered a pre-tax loss of RM2.7 million for the current financial quarter as compared to a pre-tax loss of RM2.9 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, AHB reported a higher PBT of RM101.4 million as compared to RM59.9 million achieved in the previous year, mainly due to higher final dividend income from subsidiaries of RM41.4 million and higher interest income of RM8.8 million, net of higher finance cost of RM7.7 million.

AMB reported a lower pre-tax profit of RM0.4 million for the current financial quarter as compared to RM0.6 million for the preceding year's corresponding quarter. For the half-year ended 30 June 2016, AMB also reported a lower PBT of RM1.0 million as compared to RM1.5 million mainly due to lower net brokerage income net of lower overhead expenses.

For the half-year ended 30 June 2016, AACH reported a PBT of RM388,000 as compared to RM348,000 achieved in the previous year.

#### B2. COMMENTS ON CURRENT PERFORMANCE AGAINST THE PRECEDING QUARTER'S RESULTS

The Group reported a higher profit before tax and zakat ("PBT") of RM185.8 million for the current financial quarter as compared to RM152.9 million for the preceding quarter ended 31 March 2016. The improved performance was mainly due to the increase in other operating income, net interest income and Islamic banking income of RM25.7 million, RM17.6 million and RM6.4 million respectively, net of higher overhead expenses of RM14.7 million.

#### **B3. PROSPECTS FOR FINANCIAL YEAR 2016**

#### Commercial Banking

The Malaysian economic growth moderated for the first half 2016, leading to a revised GDP growth rate of 4.0% to 4.5% (from 4.5% to 5.0%) for 2016. The slip was due to slower growth in consumer spending, lower commodity prices and followed by the devaluation of Ringgit. Nevertheless, the economy was sustained by strong investment from both public and private sectors.

For the second half of 2016, domestic demand continues to be the main driver of growth. Private consumption will be supported by growth in income and employment and measures implemented by the Government. The adjustment to the OPR from 3.25% to 3.0% will further ensure the domestic economy to continue to grow steadily amid stable inflation. The Bank will continue to remain vigilant to BNM future directions in preparation for potential emerging risks arising from Brexit event.

In 2016, the Bank will continue its journey to expand its customer reach and brand visibility. Some branches were relocated while several additional branches were opened in key population areas and as of the second quarter of 2016, two new branches were launched in Denai Alam and Tabuan Jaya.

The Bank also plans to target the small and medium enterprises (SME) segment, Generation Y population and capitalising on its sister companies from LTAT and Boustead Holdings Berhad group to enhance further growth. In the effort of rebalancing its portfolio, the Bank aims to increase the Mortgage financing aggressively while continues to grow its Hire Purchase portfolio.

Moving forward with the Group's Strategic Transformation Program, the Bank is also currently looking into business efficiency by the means of improving technical capabilities and building up talents. In its endeavour to best serve its customers, the Bank aims to offer complete product suite that includes the strengthening and development of digital and mobile banking. The Bank also has relaunched its popular Contactless Credit Card Program that eases the transaction in petrol stations (BHPetrol).

Despite the softer economic growth outlook, the Bank remains cautiously optimistic on the prospect for growth and continues to explore new products and services that satisfy the customers' needs with the best value possible.

#### **B3. PROSPECTS FOR FINANCIAL YEAR 2016 (Cont.)**

#### Investment Banking

The Group remains cautiously optimistic of its growth and business prospects in 2016 as the country's resilient economic fundamentals are expected to cushion the uncertainty of potential external vulnerabilities such as the recent Brexit event. The Group's diversified business profile coupled by a sturdy capitalisation should mitigate the expected volatility in the financial markets.

The Group takes cognizant of the increasingly-competitive investment bank and asset management operating environment, which are highly dependent on the overall market sentiments. The Group will continue to build resilience across its businesses and drive efficiency savings in all its business operations. The businesses shall continue to work on collaborative efforts within the Group to increase its ability to offer a wider range of products and services to its enlarged clientele.

#### Insurance

#### AXA AFFIN Life Insurance ("AALI")

The Malaysian life insurance industry continued to grow at a moderate rate. AXA AFFIN Life Insurance (AALI) expects to continue its growth trajectory on the back of favourable demographics and relatively low insurance penetration. This continuous growth is to be achieved through expanding reach of consumers through various distribution channels and platforms as well as product development to cater to different needs.

#### AXA AFFIN General Insurance ("AAGI")

The Insurance sector is expected to remain stable in 2016 amidst the local and global economic challenges, underpinned by the industry's solid capitalisation. Domestic demand stability and low insurance penetration will continue to support the sector despite the lower automotive sales and private consumption in 2015 as consumers were adjusting to the GST implementation. AAGI remains focused on growing the key business lines while starting its transformation journey into becoming a customer centric organisation via transformation projects and digital enablers.

#### **B4. VARIANCE OF ACTUAL PROFIT FROM FORECAST PROFIT**

There were no profits forecast and profit guarantee issued by the Company.

#### **B5. TAXATION**

	<>						
	Individual Qua	arter Ended	<b>Cumulative Quarter Ended</b>				
	30/6/2016 RM'000	30/6/2015 RM'000	30/6/2016 RM'000	30/6/2015 RM'000			
Malaysian Taxation : Income tax based on profit for the financial period	39,983	42,142	70,006	54,898			
Deferred tax : Relating to originating temporary differences	2,027	(6,980)	6,701	(6,013)			
Under provision in prior years : Current taxation	(79)	-	148	10			
	41,931	35,162	76,855	48,895			

For the current and preceding year's corresponding period, the Group's effective tax rate was lower than the statutory tax rate, mainly due to certain income not subject to tax or subject to lower tax rate, net of certain expense not deductible for tax purposes.

#### **B6. STATUS OF CORPORATE PROPOSALS**

a) Proposed Acquisition of a Minority Stake in AFFIN Hwang Investment Bank Berhad ("AHIB") by Daiwa Securities Group Inc. ("Daiwa") or one of its wholly-owned subsidiaries ("Proposal")

AFFIN Holdings Berhad (the "Company" or "AHB") had on 6 May 2015 announced that Bank Negara Malaysia ("BNM") had vide its letter dated 29 April 2015 stated that it had no objection in principle for AHB to commence negotiations with Daiwa in relation to the Proposal, subject to both parties concluding negotiations within 6 months from the date of the said letter.

The said approval should not be construed as approval for the Proposal. Upon concluding negotiations, Daiwa and AHB would be required to obtain prior approval from BNM pursuant to the Financial Services Act 2013, before entering into any agreement to effect the Proposal.

On 19 October 2015, AHIB had on behalf of the Board of Directors of AHB announced that an application had been submitted to BNM to seek its approval for an extension of time for both parties to conclude the negotiation for the Proposal. BNM had vide its letter dated 6 November 2015 stated that it had no objection to AFFIN's application for an extension of four (4) months up to 29 February 2016 to complete its negotiations with DAIWA in relation to the Proposal.

On 29 February 2016, AHIB had on behalf of the Board of Directors of AHB announced that an application to BNM has been made for the approval of BNM for the Proposal.

Further announcements will be made to Bursa Malaysia Securities Berhad in due course following receipt of the decision from BNM.

b) Proposed acquisition of additional equity interest in AXA AFFIN General Insurance Berhad ("AAGI") ("Proposed Acquisition")

AFFIN Holdings Berhad (the "Company" or "AHB") had on 25 March 2016 announced that Bank Negara Malaysia ("BNM") had vide its letter dated 25 March 2016 stated that it had no objection in principle for AHB to commence negotiations with Felda Marketing Services Sdn Bhd, AXA Asia and subsequently with the minority shareholders to acquire additional shares in AAGI in relation to the Proposed Acquisition, subject to all parties concluding negotiations within 6 months from the date of the said letter.

Currently, AHB holds approximately 34.51% equity interest in AAGI and AAGI is principally engaged in the underwriting of all classes of general insurance business.

The said approval should not be construed as approval for the Proposed Acquisition. Upon concluding negotiations, AHB would be required to obtain prior approval from BNM pursuant to the Financial Services Act 2013, before entering into any agreement to effect the Proposed Acquisition.

Further announcements will be made to Bursa Malaysia Securities Berhad as and when there are material developments pertaining to the Proposed Acquisition.

## **B7. GROUP BORROWINGS AND DEBT SECURITIES**

## (i) Deposits from Customers

(1)	Deposits from Customers	Cwo	Group	
		30/6/2016	up 31/12/2015	
		RM'000	RM'000	
	By Type of Deposits:-			
	Money Market Deposits	664,716	1,637,103	
	Demand Deposits	7,051,511	7,740,255	
	Savings Deposits	2,006,513	1,951,353	
	Fixed Deposits	28,010,612	31,816,220	
	Negotiable Instruments of Deposits ('NIDs')	8,093,159	6,581,758	
	Commodity Murabahah Deposit (CMD)	533,812	630,118	
	Other deposits	129,857	191,940	
		46,490,180	50,548,747	
	Maturity structure of fixed deposits and NIDs are as follows:-			
	Due within six months	29,002,235	31,832,375	
	Six months to one year	6,843,589	5,417,628	
	One year to three years	85,860	1,142,315	
	Three years to five years	172,087	5,660	
		36,103,771	38,397,978	
	By Type of Customers:-			
	Government and statutory bodies	7,303,144	8,724,822	
	Business enterprises	11,984,602	15,654,194	
	Individuals	12,468,973	12,284,299	
	Domestic banking institutions	7,970,113	6,556,250	
	Domestic non-banking financial institutions	5,821,071	5,888,596	
	Foreign Entities Others	400,346	431,589	
	Others	541,931	1,008,997	
		46,490,180	50,548,747	
(ii)	<b>Deposits and Placements of Banks and Other Financial Institutions</b>			
	By Type of Institutions:-			
	Licensed banks	6,992,363	2,333,764	
	Licensed investment banks	225,002	3,680	
	Bank Negara Malaysia	403,007	-	
	Other financial institutions	883,751	1,047,995	
		8,504,123	3,385,439	
	By Maturity Structure:-	0.504.122	2 205 420	
	Due within six months	8,504,123	3,385,439	
		8,504,123	3,385,439	
(iii)	Borrowings			
` ′	Unsecured :-			
	One year or less (short-term)	302,746	301,306	
	More than one year (medium/long-term)	1,003,291	1,004,705	
		1,306,037	1,306,011	
		<del></del>		

#### **B8. REALISED AND UNREALISED UNAPPROPRIATED PROFITS**

On 25 March 2010, Bursa Malaysia Securities Berhad ("Bursa Malaysia") issued a directive to all listed issuers pursuant to Paragraphs 2.06 and 2.23 of Bursa Malaysia Main Market Listing Requirements. The directive requires all listed issuers to disclose the breakdown of the unappropriated profits or accumulated losses into realised and unrealised profits or losses as at the end of the reporting period. On 20 December 2010, Bursa Malaysia had also issued a guide to all listed issuers on the disclosure requirement for the realised and unrealised unappropriated profits and losses.

Pursuant to the above directives, the breakdown of retained profits of the Group into realised and unrealised profits as at the reporting date is disclosed as follows:-

	Group	
	30/6/2016 RM'000	31/12/2015 RM'000
Total retained profits of AFFIN Holdings Berhad and its subsidiaries:-		
- Realised	2,237,208	2,018,252
- Unrealised		
- deferred tax recognised in the income statement	10,149	18,469
- other items of income and expense	122,833	157,623
	2,370,190	2,194,344
Total share of retained profits in associate:-		
- Realised	268,096	242,070
- Unrealised	6,605	5,412
Total share of retained losses in joint ventures:-		
- Realised	(37,922)	(32,540)
- Unrealised	1,135	(1,206)
	2,608,104	2,408,080
Add: Consolidation adjustments	(233,930)	(229,451)
Total Group retained profits as per consolidated financial statements	2,374,174	2,178,629

The breakdown of realised and unrealised retained profits is determined based on the Guidance of Special Matter No. 1 "Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad listing Requirements" issued by the Malaysian Institute of Accountants on 20 December 2010.

The unrealised retained profits of the Group as disclosed above does not include translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts. These translation gains and losses are incurred in the ordinary course of business of the Group and hence deemed as realised.

The above disclosure of realised and unrealised unappropriated profits and losses is strictly for the compliance of the disclosure requirements stipulated in the directive issued by Bursa Malaysia and should not be used for any other purposes.

#### **B9. MATERIAL LITIGATION**

- a) A claim by the Plaintiff against AFFIN Bank Berhad ("ABB") vide Write of Summons and Statement of Claim dated 22 January 2016 ("Writ") for the following:
  - i) RM56,885,317.82 together with interest at 5% per annum from 1999 till full settlement as alleged damages;
  - ii) SGD9,928,473.75 together with interest at 5% per annum from 2013 till full settlement as alleged losses;
  - iii) RM776,331.00 being alleged losses of Plaintiff's shares in Berlian Ferries Pte. Ltd which was transferred out as a result of his in 2013 with interest at 5% per annum from 2013 till full settlement as alleged losses;
  - iv) RM500,000 as cost in respect of legal proceedings in Singapore.

ABB had on 25 January 1996 given Suria Barisan (M) Sdn Bhd ("Suria") a credit facility of RM21.6 million ("Facility") against security of unquoted shares belonging to Naval Dockyard Sdn Bhd and guarateed by the Plaintiff and Puan Norashikin Binti Abdul Latiff ("Guarantor").

Suria, the Plaintiff and the Guarantor ("All") defaulted in the Facility which led to ABB filing a debt recovery action against All of them in 1999. Judgement was obtained against All on 8 July 2004.

The Plaintiff was made bankrupt on 17 January 2013. The bankruptcy was set aside in September 2015 on the grounds that he was solvent due to a third party, Chenet Finance Ltd ("Chenet") being ordered by a Singapore Court to pay damages to the Director General of Insolvency Malaysia ("DGI") as receiver of Plaintiff's Estate. ABB has appealed and Case Management ("CM") has been fixed on 24 June 2016

The Plaintiff's claim ("Claim") is premised on alleged wrongful acts by ABB as follows:-

- failure to sell 7.2 million shares in Naval Dockyard Sdn Bhd ("NDSB shares") which was pledged by Suria to the Bank as security for the Facility on a timely basis. On this claim, Plaintiff claims damages under (i) above;
- allowed the release of the Guarantor from her liability upon payment of a certain sum pursuant to her Guarantee without giving the same opportunity to the Plaintiff;
- ABB had corresponded with the opponent of Plaintiff in Singapore to prevent the Plaintiff from claiming his assets in Singapore.
   Plaintiff has alleged conspiracy between ABB and the opponent of the Plaintiff in Singapore. On this claim, Plaintiff claims losses under
   (ii) above:
- ABB had wrongfully made Plaintiff a bankrupt in 2013 which bankruptcy was set aside in 2015. On this claim, Plaintiff claims losses under (iii) above;
- The Plaintiff is also claiming the amount of (iv) above being cost of proceedings incurred by him in Singapore.

ABB has a good defence ("Defence") on the merits with regard to each of the alleged wrongful act as follows:-

- the sale of NDSB Shares was subject to the approval from the relevant authorities as per the terms of the Facility Agreement and the price has to be based on the offer from the approved prospective buyer;
- the release of the Guarantor is the prerogative of ABB pursuant to the terms of the Guarantee Agreement;
- the Plaintiff's bankruptcy is based on a judgement of Court;
- ABB's legal firm has corresponded with the legal firm of the Plaintiff's opponent in Singapore only to inform the status of the Plaintiff
  proceedings in Malaysia and any alleged conspiracy is denied;
- The claim for cost is unreasonable as ABB was not in any way involved in the Singapore proceedings.

The above Claim against ABB by the Plaintiff is as a result of the Debt Recovery Action against the Plaintiff which was commenced in the ordinary course of business.

The Board of Directors of ABB are of the view that save for the orders, cost and other relief sought by the Plaintiff, which will materialize only if the Court rules in the Plaintiff's favour, the Writ and Statement of Claim is not expected to result in any immediate losses, material, financial and operational impact on ABB for the current financial year ending 31 December 2016.

On 15 August 2016, the matter came up for hearing for the Plaintiff's Application for Discovery of Documents whereby the Court fixed the said matter for decision on 1 November 2016. The Court has also fixed the full trial dates on 13 February to 16 February 2017.

Further announcements will be made on material developments from time to time.

b) Other than the above, there are various legal suits against AFFIN Bank Berhad ("ABB") in respect of claims and counter claims of approximately RM83.1 million (31 December 2015: RM68.1 million). Based on legal advice, the Directors of the Bank are of the opinion that no provision for damages need to be made in the financial statements, as the probability of adverse adjudication against ABB is remote.

## B10. DIVIDENDS

No dividend has been proposed for the quarter under review.

#### **B11. EARNINGS PER SHARE**

	<>			
	Individual Quarter Ended		<b>Cumulative Quarter Ended</b>	
	30/6/2016	30/6/2015	30/6/2016	30/6/2015
Net profit attributable to equity				
holders of the Company (RM'000)	137,396	139,388	252,962	169,473
Weighted average number of ordinary shares in issue	1,942,948,547	1,942,948,547	1,942,948,547	1,942,948,547
Basic earnings per share (sen)	7.07	7.17	13.02	8.72

The basic earnings per share of the Group for the current financial quarter ended 30 June 2016 has been calculated based on the net profit attributable to the equity holders of the company of RM137,396,000 (2015: RM139,388,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of 1,942,948,547 (2015: 1,942,948,547).

The basic earnings per share of the Group for the cumulative quarter ended 30 June 2015 has been calculated based on the net profit attributable to the equity holders of the company of RM252,962,000 (2015: RM169,473,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of 1,942,948,547 (2015: 1,942,948,547).